## COLGATE-PALMOLIVE COMPANY

Medium-Term Notes - Fixed Rate Notes

Series C
We are hereby offering to sell Notes having the terms specified below to you with the assistance of the agents named below, each acting as principal. The Notes are being offered by the agents at a fixed initial public offering price of $100 \%$ of the principal amount.

| Principal Amount: | \$150,000,000 Original Issue Date: Novem |
| :---: | :---: |
| Interest Rate: | 6.58\% per annum Net Proceeds to Colgate-Paln |
| Stated Maturity Date: | November 5, 2002 Agents' Discount or Commissi |
| Interest Payment Dates: | Colgate-Palmolive will pay interest on the Notes in U.S. dollars on the fifth day of May and November of each year, commencing May 5, 2000, up to November 5, 2002. |
| Redemption: | The Notes may not be redeemed by Colgate-Palmolive prior to the stated maturity date. |
| Optional Repayment: | The Notes cannot be repaid at the option of the holder thereof prior to the stated maturity date. |
| Specified Currency: | U.S. dollars |
| Form: | The Notes are being issued in fully registered book-entry form. |

Other provisions:
Use of Proceeds:
The net proceeds from the sale of the Notes will be used by Colgate-Palmolive to retire commercial paper which was issued by Colgate-Palmolive for general corporate purposes and working capital. As of November 2, 1999, Colgate-Palmolive's outstanding commercial paper had a weighted average interest rate of $5.3305 \%$ with maturities ranging from 2 to 59 days.

| Agents: | x | Chase Securities Inc. | x | Merrill Lynch \& Co. |
| :--- | :--- | :--- | :--- | :--- |
| x | Goldman, Sachs \& Co. | x | J.P. Morgan \& Co. |  |
| x | Lazard Freres \& Co. LLC | x | Salomon Smith Barney |  |

Each of the agents has severally agreed to purchase from Colgate-Palmolive, and Colgate-Palmolive has agreed to sell to the agents, the principal amount of Notes set forth opposite the agent's name below:

Name of Agent Principal Amount of Notes

Chase Securities Inc..................................
Goldman, Sachs \& Co.....................................
Lazard Freres \& Co. LLC. . . . . . . . . . . . . . . . . . . . . . . . .
Merrill Lynch, Pierce, Fenner \& Smith
Incorporated. . . . . . . . . . . . . . . . . . . . . . . .
J.P. Morgan Securities Inc.............................. Salomon Smith Barney Inc.
$\$ 25,000,000$
$25,000,000$
$25,000,000$
25,000,000
25,000,000
$25,000,000$

