

Table 6

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Three Months Ended March 31, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

Selling, General and Administrative Expenses	2026	2025	
Selling, general and administrative expenses, GAAP	\$ 2,076	\$ 1,898	
Strategic Growth and Productivity Program	(6)	—	
ERISA litigation matter	—	(15)	
Selling, general and administrative expenses, non-GAAP	<u>\$ 2,071</u>	<u>\$ 1,883</u>	
Selling, General and Administrative Expenses as a Percentage of Net Sales	2026	2025	Basis Point Change
Selling, general and administrative expenses as a percentage of Net sales, GAAP	39.0 %	38.6 %	40
Strategic Growth and Productivity Program	(0.1)%	— %	
ERISA litigation matter	— %	(0.3)%	
Selling, general and administrative expenses as a percentage of Net sales, non-GAAP	<u>38.9 %</u>	<u>38.3 %</u>	<u>60</u>
Other (Income) Expense, Net	2026	2025	
Other (income) expense, net, GAAP	\$ 186	\$ 13	
Strategic Growth and Productivity Program	(165)	—	
Other (income) expense, net, non-GAAP	<u>\$ 21</u>	<u>\$ 13</u>	
Operating Profit	2026	2025	% Change
Operating profit, GAAP	\$ 964	\$ 1,076	(10)%
Strategic Growth and Productivity Program	171	—	
ERISA litigation matter	—	15	
Operating profit, non-GAAP	<u>\$ 1,134</u>	<u>\$ 1,091</u>	<u>4 %</u>
Operating Profit Margin	2026	2025	Basis Point Change
Operating profit margin, GAAP	18.1 %	21.9 %	(380)
Strategic Growth and Productivity Program	3.2 %	— %	
ERISA litigation matter	— %	0.3 %	
Operating profit margin, non-GAAP	<u>21.3 %</u>	<u>22.2 %</u>	<u>(90)</u>
Non-Service Related Postretirement Costs	2026	2025	
Non-service related postretirement costs, GAAP	\$ 26	\$ 72	
Strategic Growth and Productivity Program	(5)	—	
ERISA litigation matter	—	(50)	
Non-service related postretirement costs, non-GAAP	<u>\$ 20</u>	<u>\$ 22</u>	

Note: The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Table 6
Continued

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Three Months Ended March 31, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

	2026						
	Income Before Income Taxes	Provision For Income Taxes⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Effective Income Tax Rate⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 892	\$ 211	\$ 681	\$ 35	\$ 646	23.6 %	\$ 0.80
Strategic Growth and Productivity Program	176	37	139	1	138	(0.4)%	0.17
Non-GAAP	<u>\$ 1,068</u>	<u>\$ 248</u>	<u>\$ 820</u>	<u>\$ 36</u>	<u>\$ 784</u>	<u>23.2 %</u>	<u>\$ 0.97</u>
	2025						
	Income Before Income Taxes	Provision For Income Taxes⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Effective Income Tax Rate⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 953	\$ 227	\$ 726	\$ 36	\$ 690	23.7 %	\$ 0.85
ERISA litigation matter	65	12	53	—	53	(0.3)%	0.06
Non-GAAP	<u>\$ 1,018</u>	<u>\$ 239</u>	<u>\$ 779</u>	<u>\$ 36</u>	<u>\$ 743</u>	<u>23.4 %</u>	<u>\$ 0.91</u>

The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Notes:

(1) The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

(2) The impact of non-GAAP items on the Company’s effective tax rate represents the difference in the effective tax rate calculated with and without the non-GAAP adjustment on Income before income taxes and Provision for income taxes.