

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2023

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____ .

Commission File Number: 1-644

COLGATE-PALMOLIVE COMPANY

(Exact name of registrant as specified in its charter)

Delaware

13-1815595

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

300 Park Avenue
New York, New York

(Address of principal executive offices)

10022

(Zip Code)

(212) 310-2000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common Stock, \$1.00 par value | CL | New York Stock Exchange |
| 0.500% Notes due 2026 | CL26 | New York Stock Exchange |
| 0.300% Notes due 2029 | CL29 | New York Stock Exchange |
| 1.375% Notes due 2034 | CL34 | New York Stock Exchange |
| 0.875% Notes due 2039 | CL39 | New York Stock Exchange |

NO CHANGES

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

| Class | Shares Outstanding | Date |
|--------------------------------|--------------------|---------------|
| Common stock, \$1.00 par value | 826,691,529 | June 30, 2023 |

PART I. FINANCIAL INFORMATION

COLGATE-PALMOLIVE COMPANY
Condensed Consolidated Statements of Income
(Dollars in Millions Except Per Share Amounts)
(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|----------|------------------------------|----------|
| | 2023 | 2022 | 2023 | 2022 |
| Net sales | \$ 4,822 | \$ 4,484 | \$ 9,592 | \$ 8,883 |
| Cost of sales | 2,035 | 1,930 | 4,093 | 3,757 |
| Gross profit | 2,787 | 2,554 | 5,499 | 5,126 |
| Selling, general and administrative expenses | 1,768 | 1,657 | 3,526 | 3,298 |
| Other (income) expense, net | 45 | 13 | 90 | 84 |
| Operating profit | 974 | 884 | 1,883 | 1,744 |
| Non-service related postretirement costs | 29 | 12 | 323 | 50 |
| Interest (income) expense, net | 58 | 31 | 112 | 58 |
| Income before income taxes | 887 | 841 | 1,448 | 1,636 |
| Provision for income taxes | 353 | 202 | 500 | 394 |
| Net income including noncontrolling interests | 534 | 639 | 948 | 1,242 |
| Less: Net income attributable to noncontrolling interests | 32 | 36 | 74 | 80 |
| Net income attributable to Colgate-Palmolive Company | \$ 502 | \$ 603 | \$ 874 | \$ 1,162 |
| Earnings per common share, basic | \$ 0.61 | \$ 0.72 | \$ 1.05 | \$ 1.39 |
| Earnings per common share, diluted | \$ 0.60 | \$ 0.72 | \$ 1.05 | \$ 1.38 |

See Notes to Condensed Consolidated Financial Statements.

COLGATE-PALMOLIVE COMPANY
Condensed Consolidated Statements of Comprehensive Income

(Dollars in Millions)
(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|---------------|------------------------------|-----------------|
| | 2023 | 2022 | 2023 | 2022 |
| Net income including noncontrolling interests | \$ 534 | \$ 639 | \$ 948 | \$ 1,242 |
| Other comprehensive income (loss), net of tax: | | | | |
| Cumulative translation adjustments | 27 | (146) | 70 | (66) |
| Retirement plans and other retiree benefit adjustments | 6 | 13 | 13 | 28 |
| Gains (losses) on cash flow hedges | (10) | 61 | (4) | 102 |
| Total Other comprehensive income (loss), net of tax | 23 | (72) | 79 | 64 |
| Total Comprehensive income including noncontrolling interests | 557 | 567 | 1,027 | 1,306 |
| Less: Net income attributable to noncontrolling interests | 32 | 36 | 74 | 80 |
| Less: Cumulative translation adjustments attributable to noncontrolling interests | (25) | (14) | (41) | (16) |
| Total Comprehensive income attributable to noncontrolling interests | 7 | 22 | 33 | 64 |
| Total Comprehensive income attributable to Colgate-Palmolive Company | <u>\$ 550</u> | <u>\$ 545</u> | <u>\$ 994</u> | <u>\$ 1,242</u> |

See Notes to Condensed Consolidated Financial Statements.

COLGATE-PALMOLIVE COMPANY
Condensed Consolidated Balance Sheets
(Dollars in Millions)
(Unaudited)

| | June 30, 2023 | December 31, 2022 |
|--|------------------|----------------------|
| Assets | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 819 | \$ 775 |
| Receivables (net of allowances of \$82 and \$70, respectively) | 1,656 | 1,504 |
| Inventories | 2,039 | 2,074 |
| Other current assets | 923 | 760 |
| Total current assets | 5,437 | 5,113 |
| Property, plant and equipment: | | |
| Cost | 9,988 | 9,583 |
| Less: Accumulated depreciation | (5,557) | (5,276) |
| | 4,431 | 4,307 |
| Goodwill | 3,373 | 3,352 |
| Other intangible assets, net | 1,901 | 1,920 |
| Deferred income taxes | 186 | 135 |
| Other assets | 899 | 904 |
| Total assets | \$ 16,227 | \$ 15,731 |
| Liabilities and Shareholders' Equity | | |
| Current Liabilities | | |
| Notes and loans payable | \$ 19 | \$ 11 |
| Current portion of long-term debt | 16 | 14 |
| Accounts payable | 1,544 | 1,551 |
| Accrued income taxes | 453 | 317 |
| Other accruals | 2,600 | 2,111 |
| Total current liabilities | 4,632 | 4,004 |
| Long-term debt | 8,954 | 8,741 |
| Deferred income taxes | 363 | 383 |
| Other liabilities | 1,963 | 1,797 |
| Total liabilities | 15,912 | 14,925 |
| Shareholders' Equity | | |
| Common stock, \$1 par value (2,000,000,000 shares authorized, 1,465,706,360 shares issued) | 1,466 | 1,466 |
| Additional paid-in capital | 3,688 | 3,546 |
| Retained earnings | 24,258 | 24,573 |
| Accumulated other comprehensive income (loss) | (3,935) | (4,055) |
| Unearned compensation | — | (1) |
| Treasury stock, at cost | (25,541) | (25,128) |
| Total Colgate-Palmolive Company shareholders' equity | (64) | 401 |
| Noncontrolling interests | 379 | 405 |
| Total equity | 315 | 806 |
| Total liabilities and equity | \$ 16,227 | \$ 15,731 |

See Notes to Condensed Consolidated Financial Statements.

COLGATE-PALMOLIVE COMPANY
Condensed Consolidated Statements of Cash Flows

(Dollars in Millions)
(Unaudited)

| | Six Months Ended June 30, | |
|--|------------------------------|----------|
| | 2023 | 2022 |
| Operating Activities | | |
| Net income including noncontrolling interests | \$ 948 | \$ 1,242 |
| Adjustments to reconcile net income including noncontrolling interests to net cash provided by operations: | | |
| Depreciation and amortization | 273 | 276 |
| ERISA litigation matter | 267 | — |
| Restructuring and termination benefits, net of cash | (8) | 73 |
| Stock-based compensation expense | 37 | 45 |
| Deferred income taxes | (156) | (16) |
| Cash effects of changes in: | | |
| Receivables | (112) | (191) |
| Inventories | 54 | (332) |
| Accounts payable and other accruals | 153 | (167) |
| Other non-current assets and liabilities | 1 | (16) |
| Net cash provided by (used in) operations | 1,457 | 914 |
| Investing Activities | | |
| Capital expenditures | (347) | (300) |
| Purchases of marketable securities and investments | (225) | (126) |
| Proceeds from sale of marketable securities and investments | 146 | 35 |
| Payment for acquisitions, net of cash acquired | — | (90) |
| Other investing activities | (12) | (1) |
| Net cash provided by (used in) investing activities | (438) | (482) |
| Financing Activities | | |
| Short-term borrowing (repayment) less than 90 days, net | (415) | 988 |
| Principal payments of debt | (903) | — |
| Proceeds from issuance of debt | 1,497 | 14 |
| Dividends paid | (847) | (814) |
| Purchases of treasury shares | (551) | (791) |
| Proceeds from exercise of stock options | 259 | 236 |
| Other financing activities | 5 | (18) |
| Net cash provided by (used in) financing activities | (955) | (385) |
| Effect of exchange rate changes on Cash and cash equivalents | (20) | (21) |
| Net increase (decrease) in Cash and cash equivalents | 44 | 26 |
| Cash and cash equivalents at beginning of the period | 775 | 832 |
| Cash and cash equivalents at end of the period | \$ 819 | \$ 858 |
| Supplemental Cash Flow Information | | |
| Income taxes paid | \$ 450 | \$ 477 |
| Interest paid | \$ 129 | \$ 65 |

See Notes to Condensed Consolidated Financial Statements.

COLGATE-PALMOLIVE COMPANY

Condensed Consolidated Statements of Changes in Shareholders' Equity

(Dollars in Millions)

(Unaudited)

Three Months Ended June 30, 2023

Colgate-Palmolive Company Shareholders' Equity

| | Common Stock | Additional Paid-in Capital | Unearned Compensation | Treasury Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) ⁽¹⁾ | Noncontrolling Interests |
|---|-----------------|----------------------------------|--------------------------|--------------------|----------------------|---|-----------------------------|
| Balance, March 31, 2023 | \$ 1,466 | \$ 3,603 | \$ — | \$ (25,245) | \$ 24,153 | \$ (3,983) | \$ 431 |
| Net income | — | — | — | — | 502 | — | 32 |
| Other comprehensive income (loss), net of tax | — | — | — | — | — | 48 | (25) |
| Dividends (\$0.48 per share) | — | — | — | — | (397) | — | (59) |
| Stock-based compensation expense | — | 23 | — | — | — | — | — |
| Shares issued for stock options | — | 62 | — | 77 | — | — | — |
| Shares issued for restricted stock units | — | (1) | — | 1 | — | — | — |
| Treasury stock acquired | — | — | — | (371) | — | — | — |
| Other | — | 1 | — | (3) | — | — | — |
| Balance, June 30, 2023 | \$ 1,466 | \$ 3,688 | \$ — | \$ (25,541) | \$ 24,258 | \$ (3,935) | \$ 379 |

Three Months Ended June 30, 2022

Colgate-Palmolive Company Shareholders' Equity

| | Common Stock | Additional Paid-in Capital | Unearned Compensation | Treasury Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) ⁽¹⁾ | Noncontrolling Interests |
|---|-----------------|----------------------------------|--------------------------|--------------------|----------------------|---|-----------------------------|
| Balance, March 31, 2022 | \$ 1,466 | \$ 3,355 | \$ — | \$ (24,401) | \$ 24,149 | \$ (4,248) | \$ 407 |
| Net income | — | — | — | — | 603 | — | 36 |
| Other comprehensive income (loss), net of tax | — | — | — | — | — | (58) | (14) |
| Dividends (\$0.47 per share) | — | — | — | — | (410) | — | (42) |
| Stock-based compensation expense | — | 16 | — | — | — | — | — |
| Shares issued for stock options | — | 31 | — | 44 | — | — | — |
| Shares issued for restricted stock units | — | (1) | — | 1 | — | — | — |
| Treasury stock acquired | — | — | — | (381) | — | — | — |
| Other | — | 1 | — | 1 | — | — | 3 |
| Balance, June 30, 2022 | \$ 1,466 | \$ 3,402 | \$ — | \$ (24,736) | \$ 24,342 | \$ (4,306) | \$ 390 |

⁽¹⁾ Accumulated other comprehensive income (loss) includes cumulative translation losses of \$3,381 at June 30, 2023 (\$3,398 at June 30, 2022) and \$3,431 at March 31, 2023 (\$3,269 at March 31, 2022), respectively, and unrecognized retirement plan and other retiree benefits costs of \$618 at June 30, 2023 (\$1,015 at June 30, 2022) and \$624 at March 31, 2023 (\$1,030 at March 31, 2022), respectively.

See Notes to Condensed Consolidated Financial Statements.

COLGATE-PALMOLIVE COMPANY
Condensed Consolidated Statements of Changes in Shareholders' Equity

(Dollars in Millions)

(Unaudited)

Six Months Ended June 30, 2023

Colgate-Palmolive Company Shareholders' Equity

| | Common Stock | Additional Paid-in Capital | Unearned Compensation | Treasury Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) ⁽¹⁾ | Noncontrolling Interests |
|---|-----------------|----------------------------------|--------------------------|--------------------|----------------------|---|-----------------------------|
| Balance, December 31, 2022 | \$ 1,466 | \$ 3,546 | \$ (1) | \$ (25,128) | \$ 24,573 | \$ (4,055) | \$ 405 |
| Net income | — | — | — | — | 874 | — | 74 |
| Other comprehensive income (loss), net of tax | — | — | — | — | — | 120 | (41) |
| Dividends (\$1.43 per share)* | — | — | — | — | (1,189) | — | (59) |
| Stock-based compensation expense | — | 37 | — | — | — | — | — |
| Shares issued for stock options | — | 116 | — | 127 | — | — | — |
| Shares issued for restricted stock units | — | (14) | — | 14 | — | — | — |
| Treasury stock acquired | — | — | — | (551) | — | — | — |
| Other | — | 3 | 1 | (3) | — | — | — |
| Balance, June 30, 2023 | \$ 1,466 | \$ 3,688 | \$ — | \$ (25,541) | \$ 24,258 | \$ (3,935) | \$ 379 |

Six Months Ended June 30, 2022

Colgate-Palmolive Company Shareholders' Equity

| | Common Stock | Additional Paid-in Capital | Unearned Compensation | Treasury Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) ⁽¹⁾ | Noncontrolling Interests |
|---|-----------------|----------------------------------|--------------------------|--------------------|----------------------|---|-----------------------------|
| Balance, December 31, 2021 | \$ 1,466 | \$ 3,269 | \$ (1) | \$ (24,089) | \$ 24,350 | \$ (4,386) | \$ 362 |
| Net income | — | — | — | — | 1,162 | — | 80 |
| Other comprehensive income (loss), net of tax | — | — | — | — | — | 80 | (16) |
| Dividends (\$1.39 per share)* | — | — | — | — | (1,170) | — | (42) |
| Stock-based compensation expense | — | 45 | — | — | — | — | — |
| Shares issued for stock options | — | 108 | — | 121 | — | — | — |
| Shares issued for restricted stock units | — | (23) | — | 23 | — | — | — |
| Treasury stock acquired | — | — | — | (791) | — | — | — |
| Other | — | 3 | 1 | — | — | — | 6 |
| Balance, June 30, 2022 | \$ 1,466 | \$ 3,402 | \$ — | \$ (24,736) | \$ 24,342 | \$ (4,306) | \$ 390 |

⁽¹⁾ Accumulated other comprehensive income (loss) includes cumulative translation losses of \$3,381 at June 30, 2023 (\$3,398 at June 30, 2022) and \$3,491 at December 31, 2022 (\$3,349 at December 31, 2021), respectively, and unrecognized retirement plan and other retiree benefits costs of \$618 at June 30, 2023 (\$1,015 at June 30, 2022) and \$631 at December 31, 2022 (\$1,044 at December 31, 2021), respectively.

* Two dividends were declared in each of the first quarters of 2023 and 2022.

See Notes to Condensed Consolidated Financial Statements.

Notes to Condensed Consolidated Financial Statements

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

1. Basis of Presentation

The Condensed Consolidated Financial Statements reflect all normal recurring adjustments which, in management's opinion, are necessary for a fair statement of the results for interim periods. Results of operations for interim periods may not be representative of results to be expected for a full year. Colgate-Palmolive Company (together with its subsidiaries, the "Company" or "Colgate") reclassifies certain prior year amounts, as applicable, to conform to the current year presentation.

For a complete set of financial statement notes, including the Company's significant accounting policies, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2022, filed with the Securities and Exchange Commission (the "SEC").

2. Use of Estimates

Provisions for certain expenses, including income taxes, advertising and consumer promotion, are based on full year assumptions and are included in the accompanying Condensed Consolidated Financial Statements in proportion with estimated annual tax rates, the passage of time or estimated annual sales, as applicable.

3. Recent Accounting Pronouncements

In March 2023, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2023-01, "Leases (Topic 842): Common Control Arrangements." This ASU clarified the accounting for leasehold improvements for leases under common control. The guidance is effective for the Company beginning on January 1, 2024 and is not expected to have a material impact on the Company's Consolidated Financial Statements.

In September 2022, the FASB issued ASU No. 2022-04, "Liabilities-Supplier Finance Programs (Subtopic 405-50): Disclosure of Supplier Finance Program Obligations." This ASU requires a buyer that uses supplier finance programs to make annual disclosures about the programs' key terms, the balance sheet presentation of related amounts, the confirmed amount outstanding at the end of the period and associated roll-forward information. The guidance was effective for the Company beginning on January 1, 2023, except for the roll-forward information, which is effective beginning on January 1, 2024. This guidance has not had and is not expected to have a material impact on the Company's Consolidated Financial Statements. See Note 13, Supplier Finance Programs for additional information.

In March 2022, the FASB issued ASU No. 2022-02, "Financial Instruments-Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures." This ASU eliminates the accounting guidance for troubled debt restructurings by creditors while enhancing disclosure requirements for certain loan refinancing and restructurings by creditors made to borrowers experiencing financial difficulty. The amendments also require disclosure of current-period gross write-offs by the year of origination for financing receivables. This guidance was effective for the Company beginning on January 1, 2023 and did not have a material impact on the Company's Consolidated Financial Statements.

In March 2022, the FASB issued ASU No. 2022-01, "Derivatives and Hedging (Topic 815): Fair Value Hedging-Portfolio Layer Method." This ASU clarifies the accounting and promotes consistency in reporting for hedges where the portfolio layer method is applied. This guidance was effective for the Company beginning on January 1, 2023 and did not have an impact on the Company's Consolidated Financial Statements.

In October 2021, the FASB issued ASU No. 2021-08, "Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers." This ASU requires contract assets and contract liabilities acquired in a business combination to be recognized and measured by the acquirer on the acquisition date in accordance with ASU No. 2016-10, "Revenue from Contracts with Customers (Topic 606)." This guidance was effective for the Company beginning on January 1, 2023 and did not have an impact on the Company's Consolidated Financial Statements.

In March 2020, the FASB issued ASU No. 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting," which provides optional expedients and exceptions for applying generally accepted accounting principles ("GAAP") to contracts, hedging relationships and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. In January 2021, the FASB issued ASU No. 2021-01, "Reference Rate Reform (Topic 848): Scope," which clarified that certain optional expedients and

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

exceptions in Topic 848 apply to derivatives that are affected by the discounting transition due to reference rate reform. In December 2022, the FASB issued ASU No. 2022-06, "Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848," which defers the sunset date of Topic 848 from December 31, 2022 to December 31, 2024, after which entities will no longer be permitted to apply the relief under Topic 848. The Company has completed its evaluation of significant contracts under this ASU. Certain of the reviewed contracts have been modified to apply a new reference rate, primarily the Secured Overnight Financing Rate (SOFR). The guidance has not had a material impact on the Company's Consolidated Financial Statements.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

4. Acquisitions

Red Collar Pet Foods

On September 30, 2022, the Company acquired a business that operates three dry pet food manufacturing plants in the United States from Red Collar Pet Foods Holdings, Inc. and Red Collar Pet Foods Holdings, L.P. (collectively, "Red Collar Pet Foods") for cash consideration of \$719 to further support the global growth of its Hill's Pet Nutrition business. The acquisition was financed with a combination of debt and cash and accounted for as a business combination in accordance with ASC 805.

During the fourth quarter of 2022, the Company finalized its purchase price allocation and the final purchase price of \$719 was allocated to the net assets acquired based on their respective estimated fair values as follows:

| | | |
|-----------------------------------|-----------|------------|
| Inventories | \$ | 33 |
| Property, plant and equipment | | 362 |
| Goodwill | | 418 |
| Current liabilities | | (5) |
| Intangible liability | | (16) |
| Deferred income taxes | | (73) |
| Fair value of net assets acquired | <u>\$</u> | <u>719</u> |

Goodwill of \$418 was allocated to the Pet Nutrition segment. Goodwill will not be deductible for tax purposes.

Pro forma results of operations have not been presented as the impact on the Company's Consolidated Financial Statements is not material.

Nutriamo S.r.l.

On April 28, 2022, the Company acquired a business that operates a pet food manufacturing plant from Nutriamo S.r.l., a canned pet food manufacturer based in Italy, which gives the Company additional capacity for the Hill's wet pet nutrition diets, particularly in Europe. This acquisition was accounted for as a business combination in accordance with ASC 805. The impact of this acquisition on the Company's Consolidated Financial Statements was not material.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)**5. Restructuring and Related Implementation Charges**

On January 27, 2022, the Company's Board of Directors (the "Board") approved a targeted productivity program (the "2022 Global Productivity Initiative"). The program is intended to reallocate resources towards the Company's strategic priorities and faster growth businesses, drive efficiencies in the Company's operations and streamline the Company's supply chain to reduce structural costs.

Implementation of the 2022 Global Productivity Initiative, which is expected to be substantially completed by mid-year 2024, is estimated to result in cumulative pretax charges, once all phases are approved and implemented, in the range of \$200 to \$240 (\$170 to \$200 aftertax), which is currently estimated to be comprised of the following: employee-related costs, including severance, pension and other termination benefits (80%); asset-related costs, primarily accelerated depreciation and asset write-downs (10%); and other charges (10%), which include contract termination costs, consisting primarily of implementation-related charges resulting directly from exit activities and the implementation of new strategies. It is estimated that approximately 80% to 90% of the charges will result in cash expenditures.

It is expected that the cumulative pretax charges, once all projects are approved and implemented, will relate to initiatives undertaken in North America (5%), Latin America (10%), Europe (45%), Asia Pacific (5%), Africa/Eurasia (10%), Hill's Pet Nutrition (10%) and Corporate (15%).

For the three months ended June 30, 2023, charges resulting from the 2022 Global Productivity Initiative were \$21 pretax (\$16 aftertax). For the three months ended June 30, 2022, charges resulting from the 2022 Global Productivity Initiative were \$8 pretax (\$5 aftertax).

For the six months ended June 30, 2023 and June 30, 2022, charges resulting from the 2022 Global Productivity Initiative are reflected in the income statement as follows:

| | Six Months Ended June 30, | |
|---|----------------------------------|--------------|
| | 2023 | 2022 |
| Selling, general and administrative expenses | \$ 2 | \$ 3 |
| Other (income) expense, net | 21 | 73 |
| Non-service related postretirement costs | 4 | 14 |
| Total 2022 Global Productivity Initiative charges, pretax | <u>\$ 27</u> | <u>\$ 90</u> |
| Total 2022 Global Productivity Initiative charges, aftertax | <u>\$ 21</u> | <u>\$ 70</u> |

Restructuring and related implementation charges in the preceding table were recorded in the Corporate segment as these initiatives are predominantly centrally directed and controlled and are not included in internal measures of segment operating performance.

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

Total charges incurred for the 2022 Global Productivity Initiative relate to initiatives undertaken by the following reportable operating segments:

| | Six Months Ended June 30, | | Program-to-date Accumulated Charges |
|----------------------|---------------------------|-------|--|
| | 2023 | 2022 | |
| North America | 14 % | 10 % | 11 % |
| Latin America | 2 % | 17 % | 15 % |
| Europe | 26 % | 16 % | 20 % |
| Asia Pacific | 22 % | 10 % | 11 % |
| Africa/Eurasia | 2 % | 11 % | 9 % |
| Hill's Pet Nutrition | 15 % | 10 % | 12 % |
| Corporate | 19 % | 26 % | 22 % |
| Total | 100 % | 100 % | 100 % |

Since the inception of the 2022 Global Productivity Initiative, the Company has incurred cumulative pretax charges of \$137 (\$108 aftertax) in connection with the implementation of various projects as follows:

| | Cumulative Charges as of June 30, 2023 | |
|--------------------------|---|-----|
| Employee-Related Costs | \$ | 124 |
| Incremental Depreciation | | — |
| Asset Impairments | | 1 |
| Other | | 12 |
| Total | \$ | 137 |

The following tables summarize the activity for the restructuring and related implementation charges discussed above and the related accruals:

| | Six Months Ended June 30, 2023 | | | | |
|------------------------------|--------------------------------|-----------------------------|----------------------|-------|-------|
| | Employee-Related Costs | Incremental Depreciation | Asset Impairments | Other | Total |
| Balance at December 31, 2022 | \$ 30 | \$ — | \$ 1 | \$ 3 | \$ 34 |
| Charges | 22 | — | — | 5 | 27 |
| Cash Payments | (28) | — | — | (7) | (35) |
| Charges against assets | (4) | — | (1) | — | (5) |
| Foreign exchange | 6 | — | — | — | 6 |
| Balance at June 30, 2023 | \$ 26 | \$ — | \$ — | \$ 1 | \$ 27 |

Employee-Related Costs primarily include severance and other termination benefits and are calculated based on long-standing benefit practices, written severance policies, local statutory requirements and, in certain cases, voluntary termination arrangements. Employee-Related Costs also include pension enhancements of \$4 for the six months ended June 30, 2023, which are reflected as Charges against assets within Employee-Related Costs in the preceding tables as the corresponding balance sheet amounts are reflected as a reduction of pension assets or an increase in pension liabilities.

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

6. Inventories

Inventories by major class were as follows:

| | June 30, 2023 | December 31, 2022 |
|---------------------------------|------------------|----------------------|
| Raw materials and supplies | \$ 632 | \$ 666 |
| Work-in-process | 47 | 48 |
| Finished goods | 1,481 | 1,508 |
| Total Inventories, net | \$ 2,160 | \$ 2,222 |
| Non-current inventory, net | \$ (121) | \$ (148) |
| Current Inventories, net | \$ 2,039 | \$ 2,074 |

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

7. Earnings Per Share

For the three months ended June 30, 2023 and 2022, earnings per share were as follows:

| | Three Months Ended | | | | | |
|---|---|------------------------------|----------------------|---|------------------------------|----------------------|
| | June 30, 2023 | | | June 30, 2022 | | |
| | Net income attributable to Colgate-Palmolive Company | Shares (millions) | Per Share | Net income attributable to Colgate-Palmolive Company | Shares (millions) | Per Share |
| Basic EPS | \$ 502 | 829.4 | \$ 0.61 | \$ 603 | 836.8 | \$ 0.72 |
| Stock options and restricted stock units | | 1.9 | | | 2.6 | |
| Diluted EPS | \$ 502 | 831.3 | \$ 0.60 | \$ 603 | 839.4 | \$ 0.72 |

For the three months ended June 30, 2023 and 2022, the average number of stock options and restricted stock units that were anti-dilutive and not included in diluted earnings per share calculations were 6,268,944 and 3,835,115, respectively.

For the six months ended June 30, 2023 and 2022, earnings per share were as follows:

| | Six Months Ended | | | | | |
|---|---|------------------------------|----------------------|---|------------------------------|----------------------|
| | June 30, 2023 | | | June 30, 2022 | | |
| | Net income attributable to Colgate-Palmolive Company | Shares (millions) | Per Share | Net income attributable to Colgate-Palmolive Company | Shares (millions) | Per Share |
| Basic EPS | \$ 874 | 830.4 | \$ 1.05 | \$ 1,162 | 838.7 | \$ 1.39 |
| Stock options and restricted stock units | | 1.7 | | | 2.8 | |
| Diluted EPS | \$ 874 | 832.1 | \$ 1.05 | \$ 1,162 | 841.5 | \$ 1.38 |

For the six months ended June 30, 2023 and 2022, the average number of stock options and restricted stock units that were anti-dilutive and not included in diluted earnings per share calculations were 13,482,312 and 4,136,899, respectively.

Basic and diluted earnings per share are computed independently for each quarter and any year-to-date period presented. As a result of changes in the number of shares outstanding during the year and rounding, the sum of the quarters' earnings per share may not necessarily equal the earnings per share for any year-to-date period.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

8. Other Comprehensive Income (Loss)

Additions to and reclassifications out of Accumulated other comprehensive income (loss) attributable to the Company for the three months ended June 30, 2023 and 2022 were as follows:

| | 2023 | | 2022 | |
|---|--------|------------|---------|------------|
| | Pretax | Net of Tax | Pretax | Net of Tax |
| Cumulative translation adjustments | \$ 57 | \$ 52 | \$ (70) | \$ (132) |
| Retirement plans and other retiree benefits: | | | | |
| Net actuarial gain (loss) and prior service costs arising during the period | (1) | (1) | — | — |
| Amortization of net actuarial loss, transition and prior service costs ⁽¹⁾ | 8 | 7 | 19 | 13 |
| Retirement plans and other retiree benefit adjustments | 7 | 6 | 19 | 13 |
| Cash flow hedges: | | | | |
| Unrealized gains (losses) on cash flow hedges | (17) | (13) | 83 | 66 |
| Reclassification of (gains) losses into net earnings on cash flow hedges ⁽²⁾ | 3 | 3 | (6) | (5) |
| Gains (losses) on cash flow hedges | (14) | (10) | 77 | 61 |
| Total Other comprehensive income (loss) | \$ 50 | \$ 48 | \$ 26 | \$ (58) |

⁽¹⁾ These components of Other comprehensive income (loss) are included in the computation of total pension cost. See Note 9, Retirement Plans and Other Retiree Benefits for additional details.

⁽²⁾ These (gains) losses are reclassified into Cost of sales. See Note 12, Fair Value Measurements and Financial Instruments for additional details.

There were no tax impacts on Other comprehensive income (loss) (“OCI”) attributable to Noncontrolling interests.

Additions to and reclassifications out of Accumulated other comprehensive income (loss) attributable to the Company for the six months ended June 30, 2023 and 2022 were as follows:

| | 2023 | | 2022 | |
|---|--------|------------|--------|------------|
| | Pretax | Net of Tax | Pretax | Net of Tax |
| Cumulative translation adjustments | \$ 106 | \$ 111 | \$ 26 | \$ (50) |
| Retirement plans and other retiree benefits: | | | | |
| Net actuarial gain (loss) and prior service costs arising during the period | — | — | — | — |
| Amortization of net actuarial loss, transition and prior service costs ⁽¹⁾ | 16 | 13 | 37 | 28 |
| Retirement plans and other retiree benefit adjustments | 16 | 13 | 37 | 28 |
| Cash flow hedges: | | | | |
| Unrealized gains (losses) on cash flow hedges | — | — | 141 | 111 |
| Reclassification of (gains) losses into net earnings on cash flow hedges ⁽²⁾ | (6) | (4) | (11) | (9) |
| Gains (losses) on cash flow hedges | (6) | (4) | 130 | 102 |
| Total Other comprehensive income (loss) | \$ 116 | \$ 120 | \$ 193 | \$ 80 |

⁽¹⁾ These components of Other comprehensive income (loss) are included in the computation of total pension cost. See Note 9, Retirement Plans and Other Retiree Benefits for additional details.

⁽²⁾ These (gains) losses are reclassified into Cost of sales. See Note 12, Fair Value Measurements and Financial Instruments for additional details.

There were no tax impacts on OCI attributable to Noncontrolling interests.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

9. Retirement Plans and Other Retiree Benefits

Components of Net periodic benefit cost for the three and six months ended June 30, 2023 and 2022 were as follows:

| | Three Months Ended June 30, | | | | | |
|---------------------------------------|-----------------------------|------|---------------|------|------------------------|-------|
| | Pension Benefits | | | | Other Retiree Benefits | |
| | United States | | International | | 2023 | 2022 |
| | 2023 | 2022 | 2023 | 2022 | | |
| Service cost | \$ — | \$ 1 | \$ 3 | \$ 3 | \$ 2 | \$ 6 |
| Interest cost | 25 | 16 | 8 | — | 11 | 9 |
| Expected return on plan assets | (21) | (27) | (5) | 1 | — | (1) |
| Amortization of actuarial loss (gain) | 11 | 12 | 1 | 1 | (4) | 6 |
| Net periodic benefit cost | \$ 15 | \$ 2 | \$ 7 | \$ 5 | \$ 9 | \$ 20 |
| Other postretirement charges | 3 | 4 | — | (2) | — | (7) |
| Total pension cost | \$ 18 | \$ 6 | \$ 7 | \$ 3 | \$ 9 | \$ 13 |

| | Six Months Ended June 30, | | | | | |
|---------------------------------------|---------------------------|-------|---------------|-------|------------------------|-------|
| | Pension Benefits | | | | Other Retiree Benefits | |
| | United States | | International | | 2023 | 2022 |
| | 2023 | 2022 | 2023 | 2022 | | |
| Service cost | \$ — | \$ 1 | \$ 6 | \$ 8 | \$ 4 | \$ 11 |
| Interest cost | 48 | 32 | 16 | 6 | 22 | 19 |
| Expected return on plan assets | (41) | (52) | (9) | (5) | — | (1) |
| Amortization of actuarial loss (gain) | 22 | 23 | 2 | 3 | (8) | 11 |
| Net periodic benefit cost | \$ 29 | \$ 4 | \$ 15 | \$ 12 | \$ 18 | \$ 40 |
| Other postretirement charges | 4 | 13 | — | — | — | 1 |
| ERISA litigation matter | 267 | — | — | — | — | — |
| Total pension cost | \$ 300 | \$ 17 | \$ 15 | \$ 12 | \$ 18 | \$ 41 |

Other postretirement charges for the three months ended June 30, 2023 included pension and other charges amounting to \$3 and for the three months ended June 30, 2022 included an adjustment of \$5, in each case incurred pursuant to the 2022 Global Productivity Initiative. Other postretirement charges for the six months ended June 30, 2023 and 2022 included pension and other charges of \$4 and \$14, respectively incurred pursuant to the 2022 Global Productivity Initiative.

For the three and six months ended June 30, 2023 and 2022, the Company made no voluntary contributions to its U.S. postretirement plans.

In the first quarter of 2023, the Company recorded a charge of \$267 as a result of a decision of the United States Court of Appeals for the Second Circuit (the "Second Circuit") affirming a grant of summary judgment to the plaintiffs in a lawsuit under the Employee Retirement Income Security Act seeking the recalculation of benefits and other relief associated with a 2005 residual annuity amendment to the Colgate-Palmolive Company Employees' Retirement Income Plan (the "Retirement Plan"). The impact of the decision will result in an increase in the obligations of the Retirement Plan, which based on the current funded status of the Retirement Plan will require no immediate cash contribution by the Company. See Note 10, Contingencies for additional information.

In the third quarter of 2022, the Company amended its domestic postretirement plan to limit eligibility for certain existing employees and change the way medical coverage and subsidies are delivered for certain current and future retirees. As required, the Company remeasured the obligation for the domestic postretirement plan, which resulted in the reduction of the projected benefit obligation and a corresponding actuarial gain of \$398. The reduction of the projected benefit obligation and actuarial gain were primarily due to an increase in the discount rate since December 31, 2021 and the impact

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
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of the plan amendment. The actuarial gain was recorded in Accumulated other comprehensive income and is being amortized over future periods.

10. Contingencies

As a global company serving consumers in more than 200 countries and territories, the Company is routinely subject to a wide variety of legal proceedings. These include disputes relating to intellectual property, contracts, product liability, marketing, advertising, foreign exchange controls, antitrust and trade regulation, as well as labor and employment, pension, data privacy and security, environmental and tax matters and consumer class actions. Management proactively reviews and monitors the Company's exposure to, and the impact of, environmental matters. The Company is party to various environmental matters and, as such, may be responsible for all or a portion of the cleanup, restoration and post-closure monitoring of several sites.

The Company establishes accruals for loss contingencies when it has determined that a loss is probable and that the amount of loss, or range of loss, can be reasonably estimated. Any such accruals are adjusted thereafter as appropriate to reflect changes in circumstances.

The Company also determines estimates of reasonably possible losses or ranges of reasonably possible losses in excess of related accrued liabilities, if any, when it has determined that a loss is reasonably possible and it is able to determine such estimates. For those matters disclosed below for which the amount of any potential losses can be reasonably estimated, the Company currently estimates that the aggregate range of reasonably possible losses in excess of any accrued liabilities is \$0 to approximately \$275 (based on current exchange rates). The estimates included in this amount are based on the Company's analysis of currently available information and, as new information is obtained, these estimates may change. Due to the inherent subjectivity of the assessments and the unpredictability of outcomes of legal proceedings, any amounts accrued or included in this aggregate range may not represent the ultimate loss to the Company. Thus, the Company's exposure and ultimate losses may be higher or lower, and possibly significantly so, than the amounts accrued or the range disclosed above.

Based on current knowledge, management does not believe that the ultimate resolution of loss contingencies arising from the matters discussed herein will have a material effect on the Company's consolidated financial position or its ongoing results of operations or cash flows. However, in light of the inherent uncertainties noted above, an adverse outcome in one or more matters could be material to the Company's results of operations or cash flows for any particular quarter or year.

Brazilian Matters

There are certain tax and civil proceedings outstanding, as described below, related to the Company's 1995 acquisition of the Kolynos oral care business from Wyeth (the "Seller").

The Brazilian internal revenue authority has disallowed interest deductions and foreign exchange losses taken by the Company's Brazilian subsidiary for certain years in connection with the financing of the Kolynos acquisition. The tax assessments with interest, penalties and any court-mandated fees, at the current exchange rate, are approximately \$132. This amount includes additional assessments received from the Brazilian internal revenue authority in April 2016 relating to net operating loss carryforwards used by the Company's Brazilian subsidiary to offset taxable income that had also been deducted from the authority's original assessments. The Company has been disputing the disallowances by appealing the assessments since October 2001.

In each of September 2015, February 2017, September 2018, April 2019 and August 2020, the Company lost an administrative appeal and subsequently challenged these assessments in the Brazilian federal courts. Currently, there are three lawsuits pending in the Lower Federal Court and two cases have progressed to the Federal Court of Appeals. Although there can be no assurances, management believes, based on the opinion of its Brazilian legal counsel, that the disallowances are without merit and that the Company should ultimately prevail. The Company is challenging these disallowances vigorously.

In July 2002, the Brazilian Federal Public Attorney filed a civil action against the federal government of Brazil, Laboratorios Wyeth-Whitehall Ltda. (the Brazilian subsidiary of the Seller) and the Company, as represented by its Brazilian subsidiary, in the 6th. Lower Federal Court in the City of São Paulo, seeking to annul an April 2000 decision by the Brazilian Board of Tax Appeals that found in favor of the Seller's Brazilian subsidiary on the issue of whether it had

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
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incurred taxable capital gains as a result of the divestiture of Kolynos. The action seeks to make the Company's Brazilian subsidiary jointly and severally liable for any tax due from the Seller's Brazilian subsidiary. The case has been pending since 2002, and the Lower Federal Court has not issued a decision. Although there can be no assurances, management believes, based on the opinion of its Brazilian legal counsel, that the Company should ultimately prevail in this action. The Company is challenging this action vigorously.

In December 2005, the Brazilian internal revenue authority issued to the Company's Brazilian subsidiary a tax assessment with interest, penalties and any court-mandated fees of approximately \$58, at the current exchange rate, based on a claim that certain purchases of U.S. Treasury bills by the subsidiary and their subsequent disposition during the period 2000 to 2001 were subject to a tax on foreign exchange transactions. The Company had been disputing the assessment within the internal revenue authority's administrative appeals process. However, in November 2015, the Superior Chamber of Administrative Tax Appeals denied the Company's final administrative appeal, and the Company has filed a lawsuit in the Brazilian federal court. In the event the Company is unsuccessful in this lawsuit, further appeals are available within the Brazilian federal courts. Although there can be no assurances, management believes, based on the opinion of its Brazilian legal counsel, that the tax assessment is without merit and that the Company should ultimately prevail. The Company is challenging this assessment vigorously.

Competition Matter

Certain of the Company's subsidiaries were historically subject to actions and, in some cases, fines, by governmental authorities in a number of countries related to alleged competition law violations. Substantially all of these matters also involved other consumer goods companies and/or retail customers. The Company's policy is to comply with antitrust and competition laws and, if a violation of any such laws is found, to take appropriate remedial action and to cooperate fully with any related governmental inquiry. The status as of June 30, 2023 of such competition law matters pending against the Company during the six months ended June 30, 2023 is set forth below.

- In July 2014, the Greek competition law authority issued a statement of objections alleging a restriction of parallel imports into Greece. The Company responded to this statement of objections. In July 2017, the Company received the decision from the Greek competition law authority in which the Company was fined \$11. The Company appealed the decision to the Greek courts. In April 2019, the Greek courts affirmed the judgment against the Company's Greek subsidiary, but reduced the fine to \$10.5 and dismissed the case against Colgate-Palmolive Company. The Company's Greek subsidiary and the Greek competition authority appealed the decision to the Greek Supreme Court.

Talcum Powder Matters

The Company has been named as a defendant in civil actions alleging that certain talcum powder products that were sold prior to 1996 were contaminated with asbestos and/or caused mesothelioma and other cancers. Many of these actions involve a number of co-defendants from a variety of different industries, including suppliers of asbestos and manufacturers of products that, unlike the Company's products, were designed to contain asbestos. In the three months ended December 31, 2022, the Company lost an appeal in one case that, in the second quarter of 2019, had resulted in an adverse jury verdict after a trial, and accrued an immaterial amount for this loss. During the three months ended March 31, 2023, the Company filed a petition with the California Supreme Court seeking to further appeal the decision, which the Court denied in the three months ended June 30, 2023. In the three months ended June 30, 2023, the Company decided not to pursue a further appeal of this matter, and it is now closed.

As of June 30, 2023, there were 251 individual cases pending against the Company in state and federal courts throughout the United States, as compared to 248 cases as of March 31, 2023 and 227 cases as of December 31, 2022. During the three months ended June 30, 2023, 57 new cases were filed and 54 cases were resolved by voluntary dismissal or settlement. During the six months ended June 30, 2023, 103 new cases were filed and 79 cases were resolved by voluntary dismissal, settlement or dismissal by the court. The value of the settlements in the periods presented was not material, either individually or in the aggregate, to such periods' results of operations.

A significant portion of the Company's costs incurred in defending and resolving these claims has been, and the Company believes that a portion of the costs will continue to be, covered by insurance policies issued by several primary, excess and umbrella insurance carriers, subject to deductibles, exclusions, retentions, policy limits and insurance carrier insolvencies.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

While the Company and its legal counsel believe that these cases are without merit and intend to challenge them vigorously, there can be no assurances regarding the ultimate resolution of these matters.

ERISA Matter

In June 2016, a lawsuit was filed in the United States District Court for the Southern District of New York (the “District Court”) against the Retirement Plan, the Company and certain individuals (the “Company Defendants”) claiming that residual annuity payments associated with a 2005 residual annuity amendment to the Retirement Plan were improperly calculated for certain Retirement Plan participants in violation of the Employee Retirement Income Security Act. The relief sought included recalculation of benefits, pre- and post-judgment interest and attorneys’ fees. This action was certified as a class action in July 2017. In July 2020, the Court dismissed certain claims, and in August 2020 granted the plaintiffs’ motion for summary judgment on the remaining claims. In September 2020, the Company appealed to the Second Circuit. In March 2023, the Second Circuit affirmed the grant of summary judgment to the plaintiffs.

In light of the Second Circuit decision, the Company recorded a charge to earnings of \$267 in the quarter ended March 31, 2023, which is comprised of the recalculation of benefits and interest. Possible additional charges associated with this matter are expected to be immaterial and, where estimable, are reflected in the range of reasonably possible losses disclosed above. The impact of the decision will result in an increase in the obligations of the Retirement Plan, which based on the current funded status of the Retirement Plan will require no immediate cash contribution by the Company. In June 2023, the Company filed a petition for certiorari to the United States Supreme Court requesting permission for an appeal to that court, and the plaintiffs filed a motion to enter a revised final judgment in the District Court to address certain unresolved calculation issues, which the Company opposed.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

11. Segment Information

The Company operates in two product segments: Oral, Personal and Home Care; and Pet Nutrition.

The operations of the Oral, Personal and Home Care product segment are managed geographically in five reportable operating segments: North America, Latin America, Europe, Asia Pacific and Africa/Eurasia.

The Company evaluates segment performance based on several factors, including Operating profit. The Company uses Operating profit as a measure of operating segment performance because it excludes the impact of Corporate-driven decisions related to interest expense and income taxes.

The accounting policies of the operating segments are generally the same as those described in Note 2, Summary of Significant Accounting Policies to the Company's Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. Intercompany sales have been eliminated. Corporate operations include costs related to stock options and restricted stock units, research and development costs, Corporate overhead costs, restructuring and related implementation charges and gains and losses on sales of non-core product lines and assets. The Company reports these items within Corporate operations as they relate to Corporate-based responsibilities and decisions and are not included in the internal measures of segment operating performance used by the Company to measure the underlying performance of the operating segments.

Net sales by segment were as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|--------------------------------|----------|------------------------------|----------|
| | 2023 | 2022 | 2023 | 2022 |
| Net sales | | | | |
| Oral, Personal and Home Care | | | | |
| North America | \$ 978 | \$ 965 | \$ 1,936 | \$ 1,891 |
| Latin America | 1,178 | 1,019 | 2,253 | 1,973 |
| Europe | 678 | 639 | 1,328 | 1,293 |
| Asia Pacific | 664 | 696 | 1,402 | 1,422 |
| Africa/Eurasia | 268 | 256 | 556 | 523 |
| Total Oral, Personal and Home Care | 3,766 | 3,575 | 7,475 | 7,102 |
| Pet Nutrition | 1,056 | 909 | 2,117 | 1,781 |
| Total Net sales | \$ 4,822 | \$ 4,484 | \$ 9,592 | \$ 8,883 |

Approximately two-thirds of the Company's Net sales are generated from markets outside the U.S., with approximately 45% of the Company's Net sales coming from emerging markets (which consist of Latin America, Asia (excluding Japan), Africa/Eurasia and Central Europe).

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

The Company's Net sales of Oral, Personal and Home Care and Pet Nutrition products accounted for the following percentages of the Company's Net sales:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------|--------------------------------|-------|------------------------------|-------|
| | 2023 | 2022 | 2023 | 2022 |
| Net sales | | | | |
| Oral Care | 42 % | 44 % | 42 % | 44 % |
| Personal Care | 19 % | 19 % | 19 % | 19 % |
| Home Care | 17 % | 17 % | 17 % | 17 % |
| Pet Nutrition | 22 % | 20 % | 22 % | 20 % |
| Total Net sales | 100 % | 100 % | 100 % | 100 % |

Operating profit by segment was as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|--------------------------------|--------|------------------------------|----------|
| | 2023 | 2022 | 2023 | 2022 |
| Operating profit | | | | |
| Oral, Personal and Home Care | | | | |
| North America | \$ 227 | \$ 196 | \$ 420 | \$ 359 |
| Latin America | 363 | 264 | 678 | 529 |
| Europe | 134 | 133 | 250 | 283 |
| Asia Pacific | 169 | 164 | 371 | 370 |
| Africa/Eurasia | 62 | 50 | 130 | 94 |
| Total Oral, Personal and Home Care | 955 | 807 | 1,849 | 1,635 |
| Pet Nutrition | 191 | 212 | 374 | 416 |
| Corporate | (172) | (135) | (340) | (307) |
| Total Operating profit | \$ 974 | \$ 884 | \$ 1,883 | \$ 1,744 |

Corporate Operating profit (loss) for the three months ended June 30, 2023 included charges resulting from the 2022 Global Productivity Initiative of \$18.

Corporate Operating profit (loss) for the six months ended June 30, 2023 included product recall costs of \$25 and charges resulting from the 2022 Global Productivity Initiative of \$23.

Corporate Operating profit (loss) for the three and six months ended June 30, 2022 included charges resulting from the 2022 Global Productivity Initiative of \$13 and \$76, respectively.

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

12. Fair Value Measurements and Financial Instruments

The Company uses available market information and other valuation methodologies in assessing the fair value of financial instruments. Judgment is required in interpreting market data to develop the estimates of fair value and, accordingly, changes in assumptions or the estimation methodologies may affect the fair value estimates. The Company is exposed to the risk of credit loss in the event of nonperformance by counterparties to financial instrument contracts; however, nonperformance is considered unlikely and any nonperformance is unlikely to be material, as it is the Company's policy to contract only with diverse, credit-worthy counterparties based upon both strong credit ratings and other credit considerations.

The Company is exposed to market risk from foreign currency exchange rates, interest rates and commodity price fluctuations. Volatility relating to these exposures is managed on a global basis by utilizing a number of techniques, including working capital management, sourcing strategies, selling price increases, selective borrowings in local currencies and entering into selective derivative instrument transactions, issued with standard features, in accordance with the Company's treasury and risk management policies, which prohibit the use of derivatives for speculative purposes and leveraged derivatives for any purpose. It is the Company's policy to enter into derivative instrument contracts with terms that match the underlying exposure being hedged.

The Company's derivative instruments include interest rate swap contracts, forward-starting interest rate swaps, foreign currency contracts and commodity contracts. The Company utilizes interest rate swap contracts to manage its targeted mix of fixed and floating rate debt, and these swaps are valued using observable benchmark rates (Level 2 valuation). The Company utilizes forward-starting interest rate swaps to mitigate the risk of variability in interest rate for future debt issuances and these swaps are valued using observable benchmark rates (Level 2 valuation). The Company utilizes foreign currency contracts, including forward and swap contracts, option contracts, local currency deposits and local currency borrowings to hedge portions of its foreign currency purchases, assets and liabilities arising in the normal course of business and the net investment in certain foreign subsidiaries. These contracts are valued using observable market rates (Level 2 valuation). Commodity futures contracts are utilized to hedge the purchases of raw materials used in production. These contracts are measured using quoted commodity exchange prices (Level 1 valuation). The duration of foreign currency and commodity contracts generally does not exceed 12 months.

The following table summarizes the fair value of the Company's derivative instruments and other financial instruments which are carried at fair value in the Company's Condensed Consolidated Balance Sheets at June 30, 2023 and December 31, 2022:

| | | Assets | | Liabilities | |
|--|----------------------|---------------|-------------------|----------------|-------------------|
| Account | | Fair Value | | Fair Value | |
| | | June 30, 2023 | December 31, 2022 | June 30, 2023 | December 31, 2022 |
| Designated derivative instruments | | | | | |
| Foreign currency contracts | Other current assets | \$ 39 | \$ 19 | Other accruals | \$ 34 \$ 15 |
| Commodity contracts | Other current assets | — | 4 | Other accruals | 2 — |
| Total designated | | <u>\$ 39</u> | <u>\$ 23</u> | <u>\$ 36</u> | <u>\$ 15</u> |
| Other financial instruments | | | | | |
| Marketable securities | Other current assets | \$ 267 | \$ 175 | | |
| Total other financial instruments | | <u>\$ 267</u> | <u>\$ 175</u> | | |

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

The carrying amount of cash, cash equivalents, marketable securities, accounts receivable and short-term debt approximated fair value as of June 30, 2023 and December 31, 2022. The estimated fair value of the Company's long-term debt, including the current portion, as of June 30, 2023 and December 31, 2022, was \$8,459 and \$8,184, respectively, and the related carrying value was \$8,970 and \$8,755, respectively. In August 2022, the Company issued \$500 of three-year Senior Notes at a fixed coupon rate of 3.100%, \$500 of five-year Senior Notes at a fixed coupon rate of 3.100% and \$500 of ten-year Senior Notes at a fixed coupon rate of 3.250%. In March 2023, the Company issued \$500 of three-year Senior Notes at a fixed coupon rate of 4.800%, \$500 of five-year Senior Notes at a fixed coupon rate of 4.600% and \$500 of ten-year Senior Notes at a fixed coupon rate of 4.600%. The estimated fair value of long-term debt was derived principally from quoted prices on the Company's outstanding fixed-term notes (Level 2 valuation).

The following tables present the notional values as of:

| | June 30, 2023 | | | |
|-----------------------|---------------------------------------|----------------------------------|--------------------------------|--------------|
| | Foreign Currency Contracts | Foreign Currency Debt | Commodity Contracts | Total |
| Fair Value Hedges | \$ 1,206 | \$ — | \$ — | \$ 1,206 |
| Cash Flow Hedges | 865 | — | 35 | 900 |
| Net Investment Hedges | 348 | 4,495 | — | 4,843 |

| | December 31, 2022 | | | |
|-----------------------|---------------------------------------|----------------------------------|--------------------------------|--------------|
| | Foreign Currency Contracts | Foreign Currency Debt | Commodity Contracts | Total |
| Fair Value Hedges | \$ 609 | \$ — | \$ — | \$ 609 |
| Cash Flow Hedges | 840 | — | 26 | 866 |
| Net Investment Hedges | 138 | 4,797 | — | 4,935 |

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

The following tables present the location and amount of gains (losses) recognized on the Company's Condensed Consolidated Statements of Income:

| | Three Months Ended June 30, | | | | | |
|---|-----------------------------|--|--------------------------------|---------------|--|--------------------------------|
| | 2023 | | | 2022 | | |
| | Cost of sales | Selling, general and administrative expenses | Interest (income) expense, net | Cost of sales | Selling, general and administrative expenses | Interest (income) expense, net |
| Interest rate swaps designated as fair value hedges: | | | | | | |
| Derivative instrument | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 2 |
| Hedged items | — | — | — | — | — | (2) |
| Foreign currency contracts designated as fair value hedges: | | | | | | |
| Derivative instrument | — | 18 | — | — | 12 | — |
| Hedged items | — | (18) | — | — | (12) | — |
| Foreign currency contracts designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | (1) | — | — | 3 | — | — |
| Commodity contracts designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | (3) | — | — | 3 | — | — |
| Forward-starting interest rate swaps designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | — | — | 1 | — | — | — |
| Total gain (loss) on hedges recognized in income | \$ (4) | \$ — | \$ 1 | \$ 6 | \$ — | \$ — |

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

| | Six Months Ended June 30, | | | | | |
|---|---------------------------|--|--------------------------------|---------------|--|--------------------------------|
| | 2023 | | | 2022 | | |
| | Cost of sales | Selling, general and administrative expenses | Interest (income) expense, net | Cost of sales | Selling, general and administrative expenses | Interest (income) expense, net |
| Interest rate swaps designated as fair value hedges: | | | | | | |
| Derivative instrument | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 6 |
| Hedged items | — | — | — | — | — | (6) |
| Foreign currency contracts designated as fair value hedges: | | | | | | |
| Derivative instrument | — | 23 | — | — | 14 | — |
| Hedged items | — | (23) | — | — | (14) | — |
| Foreign currency contracts designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | 3 | — | — | 5 | — | — |
| Commodity contracts designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | — | — | — | 6 | — | — |
| Forward-starting interest rate swaps designated as cash flow hedges: | | | | | | |
| Amount reclassified from OCI | \$ — | \$ — | \$ 3 | \$ — | \$ — | \$ — |
| Total gain (loss) on hedges recognized in income | \$ 3 | \$ — | \$ 3 | \$ 11 | \$ — | \$ — |

The following table presents the location and amount of unrealized gains (losses) included in OCI:

| | Three Months Ended | |
|---|--------------------|--------------|
| | June 30, | |
| | 2023 | 2022 |
| Foreign currency contracts designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | \$ (8) | \$ 19 |
| Forward-starting interest rate swaps designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | (4) | 67 |
| Commodity contracts designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | (5) | (3) |
| Foreign currency contracts designated as net investment hedges: | | |
| Gain (loss) on instruments | 26 | 9 |
| Gain (loss) on hedged items | (26) | (9) |
| Foreign currency debt designated as net investment hedges: | | |
| Gain (loss) on instruments | 113 | 296 |
| Gain (loss) on hedged items | (113) | (296) |
| Total unrealized gain (loss) on hedges recognized in OCI | \$ (17) | \$ 83 |

COLGATE-PALMOLIVE COMPANY

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

| | Six Months Ended | |
|---|------------------|---------------|
| | June 30, | |
| | 2023 | 2022 |
| Foreign currency contracts designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | \$ (9) | \$ 13 |
| Forward-starting interest rate swaps designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | 15 | 124 |
| Commodity contracts designated as cash flow hedges: | | |
| Gain (loss) recognized in OCI | (6) | 4 |
| Foreign currency contracts designated as net investment hedges: | | |
| Gain (loss) on instruments | 18 | 3 |
| Gain (loss) on hedged items | (18) | (3) |
| Foreign currency debt designated as net investment hedges: | | |
| Gain (loss) on instruments | 40 | 360 |
| Gain (loss) on hedged items | (40) | (360) |
| Total unrealized gain (loss) on hedges recognized in OCI | \$ — | \$ 141 |

Notes to Condensed Consolidated Financial Statements (continued)

(Dollars in Millions Except Share and Per Share Amounts)
(Unaudited)

13. Supplier Finance Programs

The Company has agreements to provide supplier finance programs which facilitate participating suppliers' ability to finance payment obligations of the Company with designated third-party financial institutions. Participating suppliers may, at their sole discretion, elect to finance one or more payment obligations of the Company prior to their scheduled due dates at a discounted price to participating financial institutions. The Company's obligations to its suppliers, including amounts due and scheduled payment dates, are not impacted by suppliers' decisions to finance amounts under these arrangements. The outstanding payment obligations under the Company's supplier finance programs are included in Accounts Payable in the Condensed Consolidated Balance Sheets and were not material as of June 30, 2023 or December 31, 2022.

14. Income Taxes

The effective income tax rate was 39.8% for the second quarter of 2023 as compared to 24.0% for the second quarter of 2022. The primary driver of the increase in the effective income tax rate is described below. The quarterly provision for income taxes is determined based on the Company's estimated full year effective income tax rate adjusted by the amount of tax attributable to infrequent or unusual items that are separately recognized on a discrete basis in the income tax provision in the quarter in which they occur. The Company's current estimate of its full year effective income tax rate before discrete period items is 24.8%, as compared to 24.0% in the comparable period of 2022.

In the three months ended June 30, 2023, the Company reassessed with its legal and tax advisers certain tax deductions taken in prior years by one of its subsidiaries and concluded that it is more likely than not that the deductions would not be sustained by the courts in that jurisdiction. The value of the tax deductions was not material to the Company in any year in which they were taken. The cumulative effect of the change in tax position of \$148 is reflected as a discrete item in the current period's income tax expense, partially offset by the reversal of certain prior years' withholding tax reserves of \$22 that are no longer required. The tax liability is recorded within Accrued income taxes in the Condensed Consolidated Balance Sheet. The current year impact of these changes is included in the Company's estimated full year effective income tax rate.

The Company has ongoing federal, state and international income tax audits in various jurisdictions and evaluates uncertain tax positions that may be challenged by local tax authorities and not fully sustained. All U.S. federal income tax returns through December 31, 2013 have been audited by the Internal Revenue Service (the "IRS") and there are limited matters which the Company plans to appeal for years 2010 through 2013. One such matter relates to the IRS assessment of taxes on the Company by imputing income on certain activities within one of our international operations, which is also under audit for the years 2014 through 2018. There was a U.S. Tax Court ruling in February 2023 in favor of the IRS against an unrelated third party on a similar matter. Despite the recent U.S. Tax Court ruling, the Company continues to believe that the tax assessment against the Company is without merit. While there can be no assurances, the Company believes this matter will ultimately be decided in favor of the Company. The amount of tax plus interest for the years 2010 through 2018 is estimated to be approximately \$145, which is not included in the Company's uncertain tax positions.

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(Dollars in Millions Except Per Share Amounts)

Executive Overview***Business Organization***

Colgate-Palmolive Company (together with its subsidiaries, "we," "us," "our," the "Company" or "Colgate") is a caring, innovative growth company reimagining a healthier future for all people, their pets and our planet. We seek to deliver sustainable, profitable growth through science-led, core and premium innovation and superior shareholder returns, as well as to provide Colgate people with an innovative and inclusive work environment. We do this by developing and selling products globally that make people's and their pets' lives healthier and more enjoyable and by embracing our sustainability and social impact and diversity, equity and inclusion ("DE&I") strategies across our organization.

We are tightly focused on two product segments: Oral, Personal and Home Care; and Pet Nutrition. Within these segments, we follow a closely defined business strategy to grow our key product categories and increase our overall market share. Within the categories in which we compete, we prioritize our efforts based on their capacity to maximize the use of the organization's core competencies and strong global equities and to deliver sustainable, profitable long-term growth.

Operationally, we are organized along geographic lines with management teams having responsibility for the business and financial results in each region. We compete in more than 200 countries and territories worldwide with established businesses in all regions contributing to our sales and profitability. Approximately two-thirds of our Net sales are generated from markets outside the U.S., with approximately 45% of our Net sales coming from emerging markets (which consist of Latin America, Asia (excluding Japan), Africa/Eurasia and Central Europe). This geographic diversity and balance help to reduce our exposure to business and other risks in any one country or part of the world.

The Oral, Personal and Home Care product segment is managed geographically in five reportable operating segments: North America, Latin America, Europe, Asia Pacific and Africa/Eurasia, all of which sell primarily to a variety of traditional and eCommerce retailers, wholesalers, distributors, dentists and skin health professionals. Through Hill's Pet Nutrition, we also compete on a worldwide basis in the pet nutrition market, selling products principally through authorized pet supply retailers, veterinarians and eCommerce retailers. We also sell certain of our products direct-to-consumer. We are engaged in manufacturing and sourcing of products and materials on a global scale and have major manufacturing facilities, warehousing facilities and distribution centers in every region around the world.

On an ongoing basis, management focuses on a variety of key indicators to monitor business health and performance. These indicators include net sales (including volume, pricing and foreign exchange components), organic sales growth (net sales growth excluding the impact of foreign exchange, acquisitions and divestments), a non-GAAP financial measure, and gross profit margin, selling, general and administrative expenses, operating profit, net income and earnings per share, in each case, on a GAAP and non-GAAP basis, as well as measures used to optimize the management of working capital, capital expenditures, cash flow and return on capital. In addition, we review market share and other data to assess how our brands are performing within their categories on a global and regional basis. The monitoring of these indicators and our Code of Conduct and corporate governance practices help to maintain business health and strong internal controls. For additional information regarding non-GAAP financial measures and the Company's use of market share data and the limitations of such data, see "Non-GAAP Financial Measures" and "Market Share Information" below.

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COVID-19

The COVID-19 pandemic and government steps to reduce the spread and address the impact of COVID-19 have had and may continue to have an impact on the way people live, work, interact, travel and shop. During the COVID-19 pandemic, many of the communities in which we manufacture, market and sell our products experienced and may in the future experience "stay at home" orders, travel or movement restrictions and other government actions to address the pandemic. While the impact of COVID-19 on our business has largely abated at this time, uncertainties continue, particularly in China where we have substantial manufacturing facilities and business, and in the travel retail channel, where we have experienced and may continue to experience disruptions particularly in our Filorga business. We have experienced and may in the future experience certain disruptions to our global supply chain due to COVID-19, which historically impacted sales of and consumer access to our products. In addition, we have witnessed changes in the purchasing patterns of our customers, including a shift in many markets to purchasing our products online.

While we currently expect to be able to continue operating our business as described above, uncertainty resulting from COVID-19 could result in unforeseen additional disruptions to our business, including to our global supply chain and retailer network, and/or require us to incur additional operational costs.

For more information about the anticipated COVID-19 impact, see "Outlook" below.

The War in Ukraine

The war in Ukraine, and the related geopolitical tensions, have had and continue to have a significant impact on our operations in Ukraine and Russia, though it has not been material to our Consolidated Financial Statements. The safety of our employees and partners in Ukraine has been and remains our first priority. While our ability to do business in Ukraine has been significantly impacted, we remain committed to rebuilding our business there and to providing access to our products to people in the region. In Russia, we are importing and selling a reduced portfolio of health and hygiene products for everyday use. We have no manufacturing facilities in Russia and have ceased all capital investments and media activities. While our Eurasia business has been impacted by the war in Ukraine, the war has not had a material impact on our consolidated results of operations, cash flow or financial condition. For the six months ended June 30, 2023, our Eurasia business constituted approximately 2% of our consolidated net sales and approximately 4% of our consolidated operating profit (the majority of which was Russia). We also continue to monitor the impact of sanctions and export controls imposed in response to the war in Ukraine. The situation is evolving and uncertainties remain regarding the full impact of the war and the related impact on the global economy and geopolitical relations generally, and on our business in particular. We have seen and expect to continue to see the war's impact on the global economy and our business including, among other things, the cost of raw and packaging materials and commodities (including the price of oil and natural gas), supply chain and logistics challenges and foreign currency volatility. For more information about factors that could impact our business, including due to the war in Ukraine, refer to Part I, Item 1A "Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2022.

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Business Strategy

To achieve our business and financial objectives, we are focused on driving organic sales growth and long-term profitable growth through science-led, core and premium innovation; pursuing higher-growth adjacent categories and segments; expanding in faster-growing channels and markets, and delivering margin expansion through operating leverage and efficiency. We continue to prioritize our investments in high growth segments within our Oral Care, Personal Care and Pet Nutrition businesses. We are also seeking to maximize the impact of our environmental, social and governance programs and to lead in the development of human capital, including our sustainability and social impact and DE&I strategies, which we are working to integrate across our organization. We are strengthening and leveraging our capabilities in areas such as innovation, digital, artificial intelligence, eCommerce and data and analytics, enabling us to be more responsive in today's rapidly changing world. In particular, we believe our digital transformation is of paramount importance to our success going forward. We continue to invest behind our brands, including through advertising, and to develop initiatives to build strong relationships with consumers, dental, veterinary and skin health professionals and traditional and eCommerce retailers. We also continue to broaden our eCommerce offerings, including direct-to-consumer and subscription services. We continue to believe that growth opportunities are greater in those areas of the world in which economic development and rising consumer incomes expand the size and number of markets for our products.

We are also changing the way we work to drive growth and how we approach innovation with focus, empowerment, experimentation and digitalization to respond to the dynamic retail landscape and the evolving preferences of our customers and consumers. The retail landscape, the ease of new entrants into the market in many of our categories and the evolving preferences of our customers and consumers demand that we work differently and faster in an agile, authentic and culturally relevant manner to drive innovation.

The investments needed to drive growth are supported through continuous, Company-wide initiatives to lower costs and increase effective asset utilization. Through these initiatives, which are referred to as our funding-the-growth initiatives, we seek to become even more effective and efficient throughout our businesses. These initiatives are designed to reduce costs associated with direct materials, indirect expenses, distribution and logistics and advertising and promotional materials, among other things, and encompass a wide range of projects, examples of which include raw material substitution, reduction of packaging materials, consolidating suppliers to leverage volumes and increasing manufacturing efficiency through SKU reductions and formulation simplification.

Significant Items Impacting Comparability

During the quarter ended June 30, 2023, we reassessed with our legal and tax advisers certain tax deductions taken in prior years by one of our subsidiaries and concluded that it is more likely than not that the deductions would not be sustained by the courts in that jurisdiction. The value of the tax deductions was not material to us in any year in which they were taken. The cumulative effect of the change in tax position of \$148 is reflected as a discrete item in the current period's income tax expense, partially offset by the reversal of certain prior years' withholding tax reserves of \$22 that are no longer required (hereinafter referred to as the "foreign tax matter"). The tax liability is recorded within Accrued income taxes in the Condensed Consolidated Balance Sheet. The current year impact of these changes is included in our estimated full year effective income tax rate. See Note 14, Income Taxes, to the Condensed Consolidated Financial Statements for additional information.

During the quarter ended March 31, 2023, we recorded a charge of \$267 as a result of a decision of the United States Court of Appeals for the Second Circuit affirming a grant of summary judgment to the plaintiffs in a lawsuit under the Employee Retirement Income Security Act seeking the recalculation of benefits and other relief associated with a 2005 residual annuity amendment to the Colgate-Palmolive Company Employees' Retirement Income Plan (the "Retirement Plan"). The decision will result in an increase in the obligations of the Retirement Plan, which based on the current funded status of the Retirement Plan will require no immediate cash contribution by the Company. In June 2023, we filed a petition for certiorari to the United States Supreme Court requesting permission for an appeal to that court, and the plaintiffs filed a motion to enter a revised final judgment in the District Court to address certain unresolved calculation issues, which we opposed. See Note 10, Contingencies to the Condensed Consolidated Financial Statements for additional information.

During the quarter ended March 31, 2023, we announced a voluntary recall of select Fabuloso multi-purpose cleaner products sold in the United States and Canada. The costs associated with the voluntary recall had a \$25 impact on the our Operating profit for the six months ended June 30, 2023 and are not expected to have a material impact in future periods.

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On January 27, 2022, our Board of Directors (the "Board") approved a targeted productivity program (the "2022 Global Productivity Initiative"). The program is intended to reallocate resources towards our strategic priorities and faster growth businesses, drive efficiencies in our operations and streamline our supply chain to reduce structural costs. Implementation of the 2022 Global Productivity Initiative, which is expected to be substantially completed by mid-year 2024, is estimated to result in cumulative pretax charges, once all phases are approved and implemented, in the range of \$200 to \$240 (\$170 to \$200 aftertax). Annualized pretax savings are projected to be in the range of \$90 to \$110 (\$70 to \$85 aftertax), once all projects are approved and implemented. For more information regarding the 2022 Global Productivity Initiative, see "Restructuring and Related Implementation Charges" below.

In the three months ended June 30, 2023 and 2022, we incurred pretax costs of \$21 (aftertax costs of \$16) and \$8 (aftertax costs of \$5), respectively, resulting from the 2022 Global Productivity Initiative.

In the six months ended June 30, 2023 and 2022, we incurred pretax costs of \$27 (aftertax costs of \$21) and \$90 (aftertax costs of \$70), respectively, resulting from the 2022 Global Productivity Initiative.

Outlook

Looking forward, we expect global macroeconomic, political and market conditions to remain challenging, including as a result of inflation and rising interest rates. During the six months ended June 30, 2023, we experienced significantly higher raw and packaging material costs. We have taken and are taking additional pricing to try to offset these increases in raw and packaging material costs. This has negatively impacted and may continue to negatively impact consumer demand for our products. Additionally, inflation is impacting the broader economy with consumers around the world facing widespread rising prices as well as rising interest rates resulting from measures to address inflation. Such inflation and rising interest rates may negatively impact consumer consumption or discretionary spending and/or change their purchasing patterns by foregoing purchasing certain of our products or by switching to "private label" or to our lower-priced product offerings. Although we continue to devote significant resources to support our brands and market our products at multiple price points, these changes could reduce demand for and sales volumes of our products or result in a shift in our product mix from higher margin to lower margin product offerings. In light of this challenging environment, we expect increased volatility across all of our categories and it is therefore difficult to predict category growth rates in the near term.

Given that approximately two-thirds of our Net sales originate in markets outside the U.S., we have experienced and will likely continue to experience volatile foreign currency fluctuations. As discussed above, we have also experienced higher raw and packaging material costs. While we have taken, and will continue to take, measures to mitigate the effect of these conditions, such as the 2022 Global Productivity Initiative and our funding-the-growth and revenue growth management initiatives, including additional pricing, in the current environment, it may become increasingly difficult to implement certain of these mitigation strategies. Should these conditions persist, they could adversely affect our future results.

While the global marketplace in which we operate has always been highly competitive, we continue to experience heightened competitive activity in certain markets from strong local competitors, from other large multinational companies, some of which have greater resources than we do, and from new entrants into the market in many of our categories. Such activities have included more aggressive product claims and marketing challenges, as well as increased promotional spending and geographic expansion.

We have been negatively affected by changes in the policies and practices of our trade customers in key markets, such as inventory destocking, fulfillment requirements, limitations on access to shelf space, delisting of our products and certain sustainability, supply chain and packaging standards or initiatives. In addition, the retail landscape in many of our markets continues to evolve as a result of the continued growth of eCommerce, changing consumer preferences (as consumers increasingly shop online and via mobile and social applications) and the increased presence of alternative retail channels, such as subscription services and direct-to-consumer businesses. We plan to continue to invest behind our digital and analytics capabilities and higher growth businesses. The substantial growth in eCommerce and the emergence of alternative retail channels have created and may continue to create pricing pressures and/or adversely affect our relationships with our key retailers.

We continue to closely monitor the impact of the war in Ukraine, COVID-19 and the challenging market conditions discussed above on our business and the related uncertainties and risks. While we have taken, and will continue to take, measures to mitigate the effects of these conditions, we cannot estimate with certainty the full extent of their impact on our business, results of operations, cash flows and/or financial condition. For more information about factors that could impact our business, see "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2022.

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We believe that we are well prepared to meet the challenges ahead due to our strong financial condition, experience operating in challenging environments, resilient global supply chain, dedicated and diverse global team and focused business strategy. Our strategy is based on driving organic sales growth and long-term profitable growth through science-led, core and premium innovation; pursuing higher-growth adjacent categories and segments, expanding in faster-growing channels and markets and delivering margin expansion through operating leverage and efficiency. We are also seeking to maximize the impact of our environmental, social and governance programs and to lead in the development of human capital, including our sustainability and social impact and DE&I strategies, which we are working to integrate across our organization. Our commitment to these priorities, the strength of our brands, the breadth of our global footprint and a commitment to profitability and driving efficiency in cash generation should position us well to manage through the challenges we face and increase shareholder value over time.

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Results of Operations*Three Months*

Worldwide Net sales were \$4,822 in the second quarter of 2023, up 7.5% from the second quarter of 2022, due to net selling price increases of 11.0%, partially offset by volume declines of 1.5% and negative foreign exchange of 2.0%. Acquisitions contributed 1.5% to volume. Organic sales (Net sales excluding the impact of foreign exchange, acquisitions and divestments), a non-GAAP financial measure, increased 8.0% in the second quarter of 2023. A reconciliation of net sales growth to organic sales growth is provided under "Non-GAAP Financial Measures" below.

Net sales in the Oral, Personal and Home Care product segment were \$3,766 in the second quarter of 2023, up 5.5% from the second quarter of 2022, due to net selling price increases of 10.5%, partially offset by volume declines of 3.0% and negative foreign exchange of 2.0%. Organic sales in the Oral, Personal and Home Care product segment increased 7.5% in the second quarter of 2023.

The Company's share of the global toothpaste market was 40.5% on a year-to-date basis, up 0.8 share points from the year ago period, and its share of the global manual toothbrush market was 30.4% on a year-to-date basis, down 0.9 share points from the year ago period. Year-to-date market shares in toothpaste were up in Europe, Asia Pacific and Africa/Eurasia and flat in North America and Latin America versus the comparable 2022 period. In the manual toothbrush category, year-to-date market shares were up in Europe, flat in Latin America, and down in North America, Asia/Pacific and Africa Eurasia versus the comparable 2022 period. For additional information regarding market shares, see "Market Share Information" below.

Net sales in the Hill's Pet Nutrition segment were \$1,056 in the second quarter of 2023, up 16.0% from the second quarter of 2022, due to volume growth of 4.0% and net selling price increases of 13.5%, partially offset by negative foreign exchange of 1.5%. Acquisitions contributed 7.0% to volume. Organic sales in the Hill's Pet Nutrition segment increased 10.5% in the second quarter of 2023.

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Gross Profit/Margin

Worldwide Gross profit increased to \$2,787 in the second quarter of 2023 compared to \$2,554 in the second quarter of 2022, reflecting an increase of \$193 resulting from higher Net sales and an increase of \$40 resulting from higher Gross profit margin.

Worldwide Gross profit margin increased to 57.8% in the second quarter of 2023 from 57.0% in the second quarter of 2022. This increase in Gross profit margin was due to higher pricing (450 bps) and cost savings from the Company's funding-the-growth initiatives (240 bps), partially offset by significantly higher raw and packaging material costs (540 bps) and unfavorable mix due to private label sales resulting from the previously disclosed acquisitions of pet food businesses (70 bps).

| | Three Months Ended June 30, | |
|--------------|------------------------------------|----------|
| | 2023 | 2022 |
| Gross profit | \$ 2,787 | \$ 2,554 |

| | Three Months Ended June 30, | | |
|---------------------|------------------------------------|--------|-----------------------|
| | 2023 | 2022 | Basis Point Change |
| Gross profit margin | 57.8 % | 57.0 % | 80 |

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Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 7% to \$1,768 in the second quarter of 2023 compared to \$1,657 in the second quarter of 2022. Selling, general and administrative expenses in both periods included charges resulting from the 2022 Global Productivity Initiative. Excluding these charges in both periods, Selling, general and administrative expenses increased to \$1,766 in the second quarter of 2023 from \$1,654 in the second quarter of 2022, reflecting increased advertising investment of \$100 and higher overhead expenses of \$12.

Selling, general and administrative expenses as a percentage of Net sales decreased to 36.7% in the second quarter of 2023 from 37.0% in the second quarter of 2022. Excluding charges resulting from the 2022 Global Productivity Initiative, Selling, general and administrative expenses as a percentage of Net sales decreased by 30 bps to 36.6% in the second quarter of 2023 as compared to 36.9% in the second quarter of 2022. This decrease was due to lower overhead expenses (160 bps), driven by lower logistics costs (150 bps), partially offset by increased advertising investment (130 bps). In the second quarter of 2023, advertising investment increased as a percentage of Net sales to 12.5% from 11.2% in the second quarter of 2022, or 20% in absolute terms to \$601 as compared with \$501 in the second quarter of 2022.

| | Three Months Ended June 30, | |
|--|------------------------------------|-----------------|
| | 2023 | 2022 |
| Selling, general and administrative expense, GAAP | \$ 1,768 | \$ 1,657 |
| 2022 Global Productivity Initiative | (2) | (3) |
| Selling, general and administrative expenses, non-GAAP | <u>\$ 1,766</u> | <u>\$ 1,654</u> |

| | Three Months Ended June 30, | | Basis Point Change |
|---|------------------------------------|---------------|-----------------------|
| | 2023 | 2022 | |
| Selling, general and administrative expense as a percentage of Net sales, GAAP | 36.7 % | 37.0 % | (30) |
| 2022 Global Productivity Initiative | (0.1) | (0.1) | |
| Selling, general and administrative expenses as a percentage of Net sales, non-GAAP | <u>36.6 %</u> | <u>36.9 %</u> | <u>(30)</u> |

Other (Income) Expense, Net

Other (income) expense, net was \$45 and \$13 in the second quarter of 2023 and 2022, respectively. Other (income) expense, net in both periods included charges resulting from the 2022 Global Productivity Initiative. Excluding these charges in both periods, Other (income) expense, net was \$29 and \$3 in the second quarter of 2023 and 2022, respectively.

| | Three Months Ended June 30, | |
|---------------------------------------|------------------------------------|-------------|
| | 2023 | 2022 |
| Other (income) expense, net, GAAP | \$ 45 | \$ 13 |
| 2022 Global Productivity Initiative | (16) | (10) |
| Other (income) expense, net, non-GAAP | <u>\$ 29</u> | <u>\$ 3</u> |

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Operating Profit

Operating profit increased 10% to \$974 in the second quarter of 2023 from \$884 in the second quarter of 2022. Operating profit in both periods included charges resulting from the 2022 Global Productivity Initiative. Excluding these charges in both periods, Operating profit increased 11% to \$992 in the second quarter of 2023 from \$897 in the second quarter of 2022.

Operating profit margin was 20.2% in the second quarter of 2023, an increase of 50 bps compared to 19.7% in the second quarter of 2022. Excluding charges resulting from the 2022 Global Productivity Initiative in both periods, Operating profit margin was 20.6% in the second quarter of 2023, an increase of 60 bps compared to 20.0% in the second quarter of 2022. This increase in Operating profit margin was due to an increase in Gross profit (80 bps) and a decrease in Selling, general and administrative expenses (30 bps), partially offset by an increase in Other (income) expense, net (50 bps), all as a percentage of Net sales.

| | Three Months Ended June 30, | | |
|-------------------------------------|-----------------------------|--------|----------|
| | 2023 | 2022 | % Change |
| Operating profit, GAAP | \$ 974 | \$ 884 | 10 % |
| 2022 Global Productivity Initiative | 18 | 13 | |
| Operating profit, non-GAAP | \$ 992 | \$ 897 | 11 % |

| | Three Months Ended June 30, | | |
|-------------------------------------|-----------------------------|--------|--------------------|
| | 2023 | 2022 | Basis Point Change |
| Operating profit margin, GAAP | 20.2 % | 19.7 % | 50 |
| 2022 Global Productivity Initiative | 0.4 % | 0.3 % | |
| Operating profit margin, non-GAAP | 20.6 % | 20.0 % | 60 |

Non-Service Related Postretirement Costs

Non-service related postretirement costs were \$29 in the second quarter of 2023 as compared to \$12 in the second quarter of 2022. Non-service related postretirement costs in the second quarter of 2023 included charges resulting from the 2022 Global Productivity Initiative. Non-service related postretirement costs in the second quarter of 2022 included an adjustment related to the 2022 Global Productivity Initiative. Excluding the items described above in both periods as applicable, Non-service related postretirement costs were \$26 in the second quarter of 2023 and \$17 in the second quarter of 2022.

| | Three Months Ended June 30, | |
|--|-----------------------------|-------|
| | 2023 | 2022 |
| Non-service related postretirement costs, GAAP | \$ 29 | \$ 12 |
| 2022 Global Productivity Initiative | (3) | 5 |
| Non-service related postretirement costs, non-GAAP | \$ 26 | \$ 17 |

Interest (Income) Expense, Net

Interest (income) expense, net was \$58 in the second quarter of 2023 as compared to \$31 in the second quarter of 2022, primarily due to higher average interest rates on debt and higher debt balances.

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Net Income Attributable to Colgate-Palmolive Company and Earnings Per Share

Net income attributable to Colgate-Palmolive Company in the second quarter of 2023 decreased to \$502 from \$603 in the second quarter of 2022, and Earnings per common share on a diluted basis decreased to \$0.60 per share in the second quarter of 2023 from \$0.72 in the second quarter of 2022. Net Income attributable to Colgate-Palmolive Company in the second quarter of 2023 included charges resulting from the foreign tax matter and the 2022 Global Productivity Initiative. Net Income attributable to Colgate-Palmolive Company in the second quarter of 2022 included charges resulting from the 2022 Global Productivity Initiative.

Excluding the items described above in both periods as applicable, Net income attributable to Colgate-Palmolive Company in the second quarter of 2023 increased 6% to \$644 from \$608 in the second quarter of 2022, and Earnings per common share on a diluted basis increased 7% to \$0.77 in the second quarter of 2023 from \$0.72 in the second quarter of 2022.

Three Months Ended June 30, 2023

| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Net Income Including Noncontrolling Interests | Less: Income Attributable to Noncontrolling Interests | Net Income Attributable To Colgate-Palmolive Company | Diluted Earnings Per Share ⁽²⁾ |
|--|-------------------------------|--|---|--|--|--|
| As Reported GAAP | \$ 887 | \$ 353 | \$ 534 | \$ 32 | \$ 502 | \$ 0.60 |
| Foreign tax matter | — | (126) | 126 | — | 126 | 0.15 |
| 2022 Global Productivity Initiative | 21 | 4 | 17 | 1 | 16 | 0.02 |
| Non-GAAP | \$ 908 | \$ 231 | \$ 677 | \$ 33 | \$ 644 | \$ 0.77 |

Three Months Ended June 30, 2022

| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Net Income Including Noncontrolling Interests | Less: Income Attributable to Noncontrolling Interests | Net Income Attributable To Colgate-Palmolive Company | Diluted Earnings Per Share ⁽²⁾ |
|--|-------------------------------|--|---|--|--|--|
| As Reported GAAP | \$ 841 | \$ 202 | \$ 639 | \$ 36 | \$ 603 | \$ 0.72 |
| 2022 Global Productivity Initiative | 8 | 2 | 6 | 1 | 5 | — |
| Non-GAAP | \$ 849 | \$ 204 | \$ 645 | \$ 37 | \$ 608 | \$ 0.72 |

⁽¹⁾ The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

⁽²⁾ The impact of non-GAAP adjustments on diluted earnings per share may not necessarily equal the difference between "GAAP" and "non-GAAP" as a result of rounding.

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Net Sales and Operating Profit by Segment

Oral, Personal and Home Care

North America

| | Three Months Ended June 30, | | |
|------------------|------------------------------------|--------|---------|
| | 2023 | 2022 | Change |
| Net sales | \$ 978 | \$ 965 | 1.5 % |
| Operating profit | \$ 227 | \$ 196 | 16 % |
| % of Net sales | 23.2 % | 20.3 % | 290 bps |

Net sales in North America increased 1.5% in the second quarter of 2023 to \$978, driven by net selling price increases of 9.0%, partially offset by volume declines of 7.0% and negative foreign exchange of 0.5%. Organic sales in North America increased 2.0% in the second quarter of 2023. Organic sales growth was led by the United States.

The increase in organic sales in North America in the second quarter of 2023 versus the second quarter of 2022 was due to increases in Personal Care and Home Care organic sales, partially offset by a decrease in Oral Care organic sales. The increase in Personal Care was due to organic sales growth in the skin health, bar soap, underarm protection and liquid hand soap categories, partially offset by organic sales declines in the body wash category. The increase in Home Care was primarily due to organic sales growth in the surface cleaner category, partially offset by organic sales declines in the fabric softener category. The decrease in Oral Care was primarily due to organic sales declines in the toothpaste category.

Operating profit in North America increased 16% in the second quarter of 2023 to \$227, or 290 bps to 23.2% as a percentage of Net sales. This increase in Operating profit as a percentage of Net sales was primarily due to an increase in Gross profit (280 bps) as a percentage of Net sales. This increase in Gross profit was primarily due to higher pricing and cost savings from the Company's funding-the-growth initiatives (180 bps), partially offset by higher raw and packaging material costs (260 bps).

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Latin America

| | Three Months Ended June 30, | | |
|------------------|------------------------------------|----------|---------|
| | 2023 | 2022 | Change |
| Net sales | \$ 1,178 | \$ 1,019 | 15.5 % |
| Operating profit | \$ 363 | \$ 264 | 38 % |
| % of Net sales | 30.8 % | 25.9 % | 490 bps |

Net sales in Latin America increased 15.5% in the second quarter of 2023 to \$1,178, driven by volume growth of 0.5% and net selling price increases of 15.5%, partially offset by negative foreign exchange of 0.5%. Organic sales in Latin America increased 16.0% in the second quarter of 2023. Organic sales growth was led by Argentina, Mexico, Brazil and Colombia.

The increase in organic sales in Latin America in the second quarter of 2023 versus the second quarter of 2022 was due to increases in Oral Care, Personal Care and Home Care organic sales. The increase in Oral Care was primarily due to organic sales growth in the toothpaste, mouthwash and manual toothbrush categories. The increase in Personal Care was primarily due to organic sales growth in the bar soap, underarm protection and hair care categories. The increase in Home Care was primarily due to organic sales growth in the hand dish and surface cleaners categories.

Operating profit in Latin America increased 38% in the second quarter of 2023 to \$363, or 490 bps to 30.8% as a percentage of Net sales. This increase in Operating profit as a percentage of Net sales was primarily due to an increase in Gross profit (580 bps), partially offset by an increase in Other (income) expense, net (110 bps), both as a percentage of Net sales. This increase in Gross profit was due to higher pricing and cost savings from the Company's funding-the-growth initiatives (210 bps), partially offset by higher raw and packaging material costs (280 bps). This increase in Other (income) expense, net was primarily due to a value added tax refund in the second quarter of 2022.

Europe

| | Three Months Ended June 30, | | |
|------------------|------------------------------------|--------|-----------|
| | 2023 | 2022 | Change |
| Net sales | \$ 678 | \$ 639 | 6.0 % |
| Operating profit | \$ 134 | \$ 133 | 1 % |
| % of Net sales | 19.8 % | 20.8 % | (100) bps |

Net sales in Europe increased 6.0% in the second quarter of 2023 to \$678, driven by net selling price increases of 12.0% and positive foreign exchange of 0.5%, partially offset by volume declines of 6.5%. Organic sales in Europe increased 5.5% in the second quarter of 2023. Organic sales growth was led by the United Kingdom and Germany.

The increase in organic sales in Europe in the second quarter of 2023 versus the second quarter of 2022 was primarily due to increases in Oral Care and Home Care organic sales. The increase in Oral Care was primarily due to organic sales growth in the toothpaste category. The increase in Home Care was primarily due to organic sales growth in the fabric softener category.

Operating profit in Europe increased 1% in the second quarter of 2023 to \$134, while as a percentage of Net sales it decreased 100 bps to 19.8%. This decrease in Operating profit as a percentage of Net sales was due to an increase in Selling, general and administrative expenses (250 bps), partially offset by an increase in Gross profit (100 bps) and a decrease in Other (income) expense, net (50 bps), all as a percentage of Net sales. This increase in Gross profit was primarily due to higher pricing, cost savings from the Company's funding-the-growth initiatives (270 bps) and favorable mix (80 bps), partially offset by significantly higher raw and packaging material costs (770 bps). This increase in Selling, general and administrative expenses was largely due to increased advertising investment (260 bps). This decrease in Other (income) expense, net was primarily due to lower amortization expenses.

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Asia Pacific

| | Three Months Ended June 30, | | |
|------------------|------------------------------------|--------|---------|
| | 2023 | 2022 | Change |
| Net sales | \$ 664 | \$ 696 | (4.5) % |
| Operating profit | \$ 169 | \$ 164 | 3 % |
| % of Net sales | 25.5 % | 23.6 % | 190 bps |

Net sales in Asia Pacific decreased 4.5% in the second quarter of 2023 to \$664, driven by volume declines of 4.5% and negative foreign exchange of 5.5%, partially offset by net selling price increases of 5.5%. Organic sales in Asia Pacific increased 1.0% in the second quarter of 2023. Organic sales growth was led by India, the Philippines and Australia, partially offset by organic sales declines in the Greater China region.

The increase in organic sales in Asia Pacific in the second quarter of 2023 versus the second quarter of 2022 was primarily due to increases in Personal Care and Home Care organic sales.

Operating profit in Asia Pacific increased 3% in the second quarter of 2023 to \$169, or 190 bps to 25.5% as a percentage of Net sales. This increase in Operating profit as a percentage of Net sales was primarily due to a decrease in Selling, general and administrative expenses (330 bps), partially offset by a decrease in Gross profit (150 bps), both as a percentage of Net sales. This decrease in Gross profit was due to significantly higher raw and packaging material costs (720 bps), partially offset by cost savings from the Company's funding-the-growth initiatives (350 bps) and higher pricing. This decrease in Selling, general and administrative expenses was due to decreased advertising investment (270 bps) and lower overhead expenses (60 bps). Lower overhead expenses were driven by lower logistics costs (130 bps), partially offset by higher other overhead expenses (70 bps).

Africa/Eurasia

| | Three Months Ended June 30, | | |
|------------------|------------------------------------|--------|---------|
| | 2023 | 2022 | Change |
| Net sales | \$ 268 | \$ 256 | 4.5 % |
| Operating profit | \$ 62 | \$ 50 | 24 % |
| % of Net sales | 23.1 % | 19.5 % | 360 bps |

Net sales in Africa/Eurasia increased 4.5% in the second quarter of 2023 to \$268, driven by volume growth of 10.5% and net selling price increases of 10.0%, partially offset by negative foreign exchange of 16.0%. Organic sales in Africa/Eurasia increased 20.5% in the second quarter of 2023. Organic sales growth was led by the Eurasia region, Türkiye and South Africa.

The increase in organic sales in Africa/Eurasia in the second quarter of 2023 versus the second quarter of 2022 was primarily due to increases in Oral Care and Personal Care organic sales. The increase in Oral Care was primarily due to organic sales growth in the toothpaste category. The increase in Personal Care was primarily due to organic sales growth in the body wash and bar soap categories.

Operating profit in Africa/Eurasia increased 24% in the second quarter of 2023 to \$62, or 360 bps to 23.1% as a percentage of Net sales. This increase in Operating profit as a percentage of Net sales was primarily due to an increase in Gross profit (40 bps) and a decrease in Selling, general and administrative expenses (240 bps), both as a percentage of Net sales. This increase in Gross profit was due to higher pricing and cost savings from the Company's funding-the-growth initiatives (320 bps), partially offset by significantly higher raw and packaging material costs (650 bps), which included foreign exchange transaction costs. This decrease in Selling, general and administrative expense was due to lower overhead expenses (320 bps), driven by lower logistics costs (300 bps), partially offset by increased advertising investment (80 bps).

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Hill's Pet Nutrition

| | Three Months Ended June 30, | | |
|------------------|-----------------------------|--------|-----------|
| | 2023 | 2022 | Change |
| Net sales | \$ 1,056 | \$ 909 | 16.0 % |
| Operating profit | \$ 191 | \$ 212 | (10) % |
| % of Net sales | 18.1 % | 23.3 % | (520) bps |

Net sales for Hill's Pet Nutrition increased 16.0% in the second quarter of 2023 to \$1,056, driven by volume growth of 4.0% and net selling price increases of 13.5%, partially offset by negative foreign exchange of 1.5%. Acquisitions contributed 7.0% to volume. Organic sales in Hill's Pet Nutrition increased 10.5% in the second quarter of 2023. Organic sales growth was led by the United States and Europe, partially offset by organic sales declines in Australia.

The increase in organic sales in the second quarter of 2023 was primarily due to organic sales growth in the wellness and therapeutic categories.

Operating profit in Hill's Pet Nutrition decreased 10% in the second quarter of 2023 to \$191, or 520 bps to 18.1% as a percentage of Net sales. This decrease in Operating profit as a percentage of Net sales was primarily due to a decrease in Gross profit (440 bps) and an increase in Selling, general and administrative expenses (60 bps), both as a percentage of Net sales. This decrease in Gross profit was due to significantly higher raw and packaging material costs (860 bps) and unfavorable mix due to private label sales resulting from the previously disclosed acquisitions of pet food businesses (300 bps), partially offset by higher pricing and cost savings from the Company's funding-the-growth initiatives (230 bps). This increase in Selling, general and administrative expenses was due to increased advertising investment (270 bps), partially offset by lower overhead expenses (210 bps). Lower overhead expenses were due to lower logistics costs (140 bps) and overhead efficiencies (70 bps).

Corporate

| | Three Months Ended June 30, | | |
|-------------------------|-----------------------------|----------|--------|
| | 2023 | 2022 | Change |
| Operating profit (loss) | \$ (172) | \$ (135) | 27 % |

Operating profit (loss) related to Corporate was \$(172) in the second quarter of 2023 as compared to \$(135) in the second quarter of 2022. In the second quarter of 2023 and 2022, Corporate Operating profit (loss) included charges resulting from the 2022 Global Productivity Initiative of \$18 and \$13, respectively.

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Six Months

Worldwide Net sales were \$9,592 in the first six months of 2023, up 8.0% as compared to the first six months of 2022 due to net selling price increases of 11.5%, partially offset by volume declines of 1.0% and negative foreign exchange of 2.5%. Acquisitions contributed 1.5% to volume. Organic sales increased 9.0% in the first six months of 2023.

Net sales in the Oral, Personal and Home Care product segment were \$7,475 in the first six months of 2023, an increase of 5.5% as compared to the first six months of 2022 due to net selling price increases of 11.5%, partially offset by volume declines of 3.5% and negative foreign exchange of 2.5%. Organic sales in the Oral, Personal and Home Care product segment increased 8.0% in the first six months of 2023.

The increase in organic sales in the first six months of 2023 versus the first six months of 2022 was due to increases in Oral Care, Personal Care and Home Care organic sales. The increase in Oral Care was primarily due to organic sales growth in the toothpaste and mouthwash categories. The increase in Personal Care was primarily due to organic sales growth in the bar soap, underarm protection and hair care categories. The increase in Home Care was primarily due to organic sales growth in the hand dish, fabric softener and surface cleaners categories.

Net sales in the Hill's Pet Nutrition segment were \$2,117 in the first six months of 2023, an increase of 19.0% from the first six months of 2022 due to volume growth of 8.0% and net selling price increases of 12.5%, partially offset by negative foreign exchange of 1.5%. Acquisitions contributed 8.5% to volume. Organic sales in the Hill's Pet Nutrition segment increased 12.0% in the first six months of 2023.

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Net Sales and Operating Profit by Segment

Net sales and Operating profit by segment were as follows:

| | Six Months Ended June 30, | |
|------------------------------------|----------------------------------|-----------------|
| | 2023 | 2022 |
| Net sales | | |
| Oral, Personal and Home Care | | |
| North America | \$ 1,936 | \$ 1,891 |
| Latin America | 2,253 | 1,973 |
| Europe | 1,328 | 1,293 |
| Asia Pacific | 1,402 | 1,422 |
| Africa/Eurasia | 556 | 523 |
| Total Oral, Personal and Home Care | 7,475 | 7,102 |
| Pet Nutrition | 2,117 | 1,781 |
| Total Net sales | <u>\$ 9,592</u> | <u>\$ 8,883</u> |
| Operating profit | | |
| Oral, Personal and Home Care | | |
| North America | \$ 420 | \$ 359 |
| Latin America | 678 | 529 |
| Europe | 250 | 283 |
| Asia Pacific | 371 | 370 |
| Africa/Eurasia | 130 | 94 |
| Total Oral, Personal and Home Care | 1,849 | 1,635 |
| Pet Nutrition | 374 | 416 |
| Corporate | (340) | (307) |
| Total Operating profit | <u>\$ 1,883</u> | <u>\$ 1,744</u> |

Within the Oral, Personal and Home Care product segment, North America Net sales increased 2.5% driven by net selling price increases of 10.0%, partially offset by volume declines of 7.0% and negative foreign exchange of 0.5%. Organic sales in North America increased 3.0%. Latin America Net sales increased 14.0% driven by net selling price increases of 16.5%, partially offset by volume declines of 1.5% and negative foreign exchange of 1.0%. Organic sales in Latin America increased 15.0%. Europe Net sales increased 2.5% driven by net selling price increases of 10.0%, partially offset by volume declines of 5.0% and negative foreign exchange of 2.5%. Organic sales in Europe increased 5.0%. Asia Pacific Net sales decreased 1.5% driven by volume declines of 1.0% and negative foreign exchange of 6.5%, partially offset by net selling price increases of 6.0%. Organic sales in Asia Pacific increased 5.0%. Africa/Eurasia Net sales increased 6.5% driven by volume growth of 2.5% and net selling price increases of 16.0%, partially offset by negative foreign exchange of 12.0%. Organic sales in Africa/Eurasia increased 18.5%.

In the first six months of 2023, Operating profit (loss) related to Corporate was \$(340) as compared to \$(307) in the first six months of 2022. Corporate Operating profit (loss) for the first six months of 2023 included product recall costs of \$25 and charges resulting from the 2022 Global Productivity Initiative of \$23. Corporate Operating profit (loss) for the first six months of 2022 included charges resulting from the 2022 Global Productivity Initiative of \$76.

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Gross Profit/Margin

Worldwide Gross profit increased to \$5,499 in the first six months of 2023 from \$5,126 in the first six months of 2022, reflecting an increase of \$409 resulting from higher Net sales and a decrease of \$36 resulting from lower Gross profit margin.

Worldwide Gross profit margin decreased to 57.3% in the first six months of 2023 from 57.7% in the first six months of 2022, primarily due to higher raw and packaging material costs (650 bps) and unfavorable mix due to private label sales resulting from the previously disclosed acquisitions of pet food businesses (80 bps), partially offset by higher pricing (450 bps) and cost savings from the Company's funding-the-growth initiatives (250 bps).

| | Six Months Ended June 30, | |
|--------------|----------------------------------|----------|
| | 2023 | 2022 |
| Gross profit | \$ 5,499 | \$ 5,126 |

| | Six Months Ended June 30, | | Basis Point Change |
|---------------------|----------------------------------|--------|-----------------------|
| | 2023 | 2022 | |
| Gross profit margin | 57.3 % | 57.7 % | (40) |

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Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 7% to \$3,526 in the first six months of 2023 from \$3,298 in the first six months of 2022. Selling, general and administrative expenses in both periods included charges resulting from the 2022 Global Productivity Initiative. Excluding these charges, Selling, general and administrative expenses increased to \$3,524 in the first six months of 2023 from \$3,295 in the first six months of 2022, reflecting increased advertising investment of \$173 and higher overhead expenses of \$56.

Selling, general and administrative expenses as a percentage of Net sales decreased to 36.8% in the first six months of 2023 from 37.1% in the first six months of 2022. Excluding charges resulting from the 2022 Global Productivity Initiative, Selling, general and administrative expenses as a percentage of Net sales decreased to 36.7% in the first six months of 2023 from 37.1% in the first six months of 2022. This decrease was due to lower overhead expenses (130 bps), partially offset by increased advertising investment (100 bps). In the first six months of 2023, advertising investment increased 17% in absolute terms to \$1,180 as compared with \$1,007 in the first six months of 2022, or as a percentage of Net sales to 12.3% from 11.3% in the first six months of 2022.

| | Six Months Ended June 30, | |
|--|---------------------------|----------|
| | 2023 | 2022 |
| Selling, general and administrative expenses, GAAP | \$ 3,526 | \$ 3,298 |
| 2022 Global Productivity Initiative | (2) | (3) |
| Selling, general and administrative expenses, non-GAAP | \$ 3,524 | \$ 3,295 |

| | Six Months Ended June 30, | | Basis Point Change |
|---|---------------------------|--------|-----------------------|
| | 2023 | 2022 | |
| Selling, general and administrative expenses as a percentage of Net sales, GAAP | 36.8 % | 37.1 % | (30) |
| 2022 Global Productivity Initiative | (0.1) | — | |
| Selling, general and administrative expenses as a percentage of Net sales, non-GAAP | 36.7 % | 37.1 % | (40) |

Other (Income) Expense, Net

Other (income) expense, net was \$90 and \$84 in the first six months of 2023 and 2022, respectively. Other (income) expense, net in the first six months of 2023 included product recall costs and charges resulting from the 2022 Global Productivity Initiative. Other (income) expense, net in the first six months of 2022 included charges resulting from the 2022 Global Productivity Initiative. Excluding these items in both periods as applicable, Other (income) expense, net was \$44 and \$11 in the first six months of 2023 and 2022, respectively.

| | Six Months Ended June 30, | |
|---------------------------------------|---------------------------|-------|
| | 2023 | 2022 |
| Other (income) expense, net, GAAP | \$ 90 | \$ 84 |
| Product recall costs | (25) | — |
| 2022 Global Productivity Initiative | (21) | (73) |
| Other (income) expense, net, non-GAAP | \$ 44 | \$ 11 |

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Operating Profit

Operating profit increased 8% to \$1,883 in the first six months of 2023 from \$1,744 in the first six months of 2022. Operating profit in the first six months of 2023 included product recall costs and charges resulting from the 2022 Global Productivity Initiative. Operating profit in the first six months of 2022 included charges resulting from the 2022 Global Productivity Initiative. Excluding these items in both periods as applicable, Operating profit increased to \$1,931 in the first six months of 2023 from \$1,820 in the first six months of 2022, due to an increase in Gross profit, partially offset by an increase in Selling, general and administrative expenses and an increase in Other (income) expense, net.

Operating profit margin was flat at 19.6% in the first six months of 2023 as compared to the first six months of 2022. Excluding the items described above in both periods as applicable, Operating profit margin was 20.1% in the first six months of 2023, a decrease of 40 bps compared to 20.5% in the first six months of 2022, due to a decrease in Gross profit (40 bps) as a percentage of Net sales.

| | Six Months Ended June 30, | | |
|-------------------------------------|----------------------------------|-----------------|------------|
| | 2023 | 2022 | % Change |
| Operating profit, GAAP | \$ 1,883 | \$ 1,744 | 8 % |
| Product recall costs | 25 | — | |
| 2022 Global Productivity Initiative | 23 | 76 | |
| Operating profit, non-GAAP | <u>\$ 1,931</u> | <u>\$ 1,820</u> | <u>6 %</u> |

| | Six Months Ended June 30, | | |
|-------------------------------------|----------------------------------|---------------|--------------------|
| | 2023 | 2022 | Basis Point Change |
| Operating profit margin, GAAP | 19.6 % | 19.6 % | — |
| Product recall costs | 0.3 | — | |
| 2022 Global Productivity Initiative | 0.2 | 0.9 | |
| Operating profit margin, non-GAAP | <u>20.1 %</u> | <u>20.5 %</u> | <u>(40)</u> |

Non-Service Related Postretirement Costs

Non-service related postretirement costs were \$323 in the first six months of 2023 as compared to \$50 in the first six months of 2022. Non-service related postretirement costs in the first six months of 2023 included charges related to the ERISA litigation matter and charges related to the 2022 Global Productivity Initiative. Non-service related postretirement costs in the first six months 2022 included charges resulting from the 2022 Global Productivity Initiative. Excluding these charges in both periods as applicable, Non-service related postretirement costs were \$52 and \$36 in the first six months of 2023 and 2022, respectively.

| | Six Months Ended June 30, | | |
|--|----------------------------------|-----------|-----------|
| | 2023 | 2022 | |
| Non-service related postretirement costs, GAAP | \$ 323 | \$ | 50 |
| ERISA litigation matter | | (267) | — |
| 2022 Global Productivity Initiative | | (4) | (14) |
| Non-service related postretirement costs, non-GAAP | <u>\$ 52</u> | <u>\$</u> | <u>36</u> |

Interest (Income) Expense, Net

Interest (income) expense, net was \$112 in the first six months of 2023 as compared to \$58 in the first six months of 2022. The increase was primarily due to higher average interest rates on debt and higher debt balances.

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Income Taxes

The effective income tax rate was 39.8% for the second quarter of 2023 as compared to 24.0% for the second quarter of 2022. The primary driver of the increase in the effective income tax rate is described below.

The effective income tax rate was 34.5% for the first six months of 2023 as compared to 24.1% for the first six months of 2022. As reflected in the table below, the non-GAAP effective income tax rate was 24.9% for the first six months of 2023, as compared to 23.9% in the comparable period of 2022.

The quarterly provision for income taxes is determined based on the Company's estimated full year effective income tax rate adjusted by the amount of tax attributable to infrequent or unusual items that are separately recognized on a discrete basis in the income tax provision in the quarter in which they occur. The Company's current estimate of its full year effective income tax rate before discrete period items is 24.8%, compared to 24.0% in 2022.

In the three months ended June 30, 2023, the Company reassessed with its legal and tax advisers certain tax deductions taken in prior years by one of its subsidiaries and concluded that it is more likely than not that the deductions would not be sustained by the courts in that jurisdiction. The value of the tax deductions was not material to the Company in any year in which they were taken. The cumulative effect of the change in tax position of \$148 is reflected as a discrete item in the current period's income tax expense, partially offset by the reversal of certain prior years' withholding tax reserves of \$22 that are no longer required. The tax liability is recorded within Accrued income taxes in the Condensed Consolidated Balance Sheet. The current year impact of these changes is included in the Company's estimated full year effective income tax rate. See Note 14, Income Taxes, to the Condensed Consolidated Financial Statements for additional information.

On August 16, 2022, the Inflation Reduction Act of 2022 ("IRA") was enacted, which among other things, implements a 15% minimum tax on book income of certain large corporations effective for years beginning after December 31, 2022. Based on the Company's preliminary analysis, the IRA is not expected to have a material impact on the Company's Consolidated Financial Statements. The Company will continue to evaluate the impact of this law as additional guidance and clarification becomes available.

Additionally, on December 15, 2022, the 27 member states of the European Union ("EU") reached an agreement on a minimum level of taxation for certain large corporations to pay a minimum corporate tax rate of 15% in every jurisdiction in which they operate. This agreement, which is known as the Minimum Taxation Directive (part of the "Pillar II Model Rules"), must be transposed into the laws of all EU member states by December 31, 2023. The Company is currently evaluating the impact of this Directive on the Company's Consolidated Financial Statements.

The Company has ongoing federal, state and international income tax audits in various jurisdictions and evaluates uncertain tax positions that may be challenged by local tax authorities and not fully sustained. All U.S. federal income tax returns through December 31, 2013 have been audited by the Internal Revenue Service (the "IRS") and there are limited matters which the Company plans to appeal for years 2010 through 2013. One such matter relates to the IRS assessment of taxes on the Company by imputing income on certain activities within one of our international operations, which is also under audit for the years 2014 through 2018. There was a U.S. Tax Court ruling in February 2023 in favor of the IRS against an unrelated third party on a similar matter. Despite the recent U.S. Tax Court ruling, the Company continues to believe that the tax assessment against the Company is without merit. While there can be no assurances, the Company believes this matter will ultimately be decided in favor of the Company. The amount of tax plus interest for the years 2010 through 2018 is estimated to be approximately \$145, which is not included in the Company's uncertain tax positions.

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| | Three Months Ended June 30, | | | | | |
|-------------------------------------|------------------------------------|--|---|-------------------------------|--|---|
| | 2023 | | | 2022 | | |
| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Effective Income Tax Rate ⁽²⁾ | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Effective Income Tax Rate ⁽²⁾ |
| As Reported GAAP | \$ 887 | \$ 353 | 39.8 % | \$ 841 | \$ 202 | 24.0 % |
| Foreign tax matter | — | (126) | (14.2) | — | — | — |
| 2022 Global Productivity Initiative | 21 | 4 | (0.2) | 8 | 2 | — |
| Non-GAAP | \$ 908 | \$ 231 | 25.4 % | \$ 849 | \$ 204 | 24.0 % |

| | Six Months Ended June 30, | | | | | |
|-------------------------------------|----------------------------------|--|---|-------------------------------|--|---|
| | 2023 | | | 2022 | | |
| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Effective Income Tax Rate ⁽²⁾ | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Effective Income Tax Rate ⁽²⁾ |
| As Reported GAAP | \$ 1,448 | \$ 500 | 34.5 % | \$ 1,636 | \$ 394 | 24.1 % |
| ERISA litigation matter | 267 | 55 | (2.2) | — | — | — |
| Foreign tax matter | — | (126) | (7.3) | — | — | — |
| 2022 Global Productivity Initiative | 27 | 5 | (0.1) | 90 | 19 | (0.2) |
| Product recall costs | 25 | 6 | — | — | — | — |
| Non-GAAP | \$ 1,767 | \$ 440 | 24.9 % | \$ 1,726 | \$ 413 | 23.9 % |

⁽¹⁾ The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

⁽²⁾ The impact of non-GAAP items on the Company's effective tax rate represents the difference in the effective tax rate calculated with and without the non-GAAP adjustment on Income before income taxes and Provision for income taxes.

COLGATE-PALMOLIVE COMPANY

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Net Income Attributable to Colgate-Palmolive Company and Earnings Per Share

Net income attributable to Colgate-Palmolive Company in the first six months of 2023 decreased to \$874 from \$1,162 in the comparable 2022 period. Earnings per common share on a diluted basis decreased to \$1.05 in the first six months of 2023 from \$1.38 in the comparable 2022 period. Net income attributable to Colgate-Palmolive Company in the first six months of 2023 included charges resulting from the ERISA litigation matter, the foreign tax matter, the 2022 Global Productivity Initiative and product recall costs. Net income attributable to Colgate-Palmolive Company in the comparable 2022 period included charges resulting from the 2022 Global Productivity Initiative.

Excluding the items described above in both periods as applicable, Net income attributable to Colgate-Palmolive Company in the first six months of 2023 increased 2% to \$1,252 from \$1,232 in the first six months of 2022, and Earnings per common share on a diluted basis increased 3% to \$1.50 in the first six months of 2023 from \$1.46 in the first six months of 2022.

| | Six Months Ended June 30, 2023 | | | | | |
|-------------------------------------|---------------------------------------|---|--|--|---|---|
| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Net Income Including Noncontrolling Interests | Less: Income Attributable to Noncontrolling Interests | Net Income Attributable To Colgate-Palmolive Company | Diluted Earnings Per Share ⁽²⁾ |
| As Reported GAAP | \$ 1,448 | \$ 500 | \$ 948 | \$ 74 | \$ 874 | \$ 1.05 |
| ERISA litigation matter | 267 | 55 | 212 | — | 212 | 0.25 |
| Foreign tax matter | — | (126) | 126 | — | 126 | 0.15 |
| 2022 Global Productivity Initiative | 27 | 5 | 22 | 1 | 21 | 0.03 |
| Product recall costs | 25 | 6 | 19 | — | 19 | 0.02 |
| Non-GAAP | <u>\$ 1,767</u> | <u>\$ 440</u> | <u>\$ 1,327</u> | <u>\$ 75</u> | <u>\$ 1,252</u> | <u>\$ 1.50</u> |

| | Six Months Ended June 30, 2022 | | | | | |
|-------------------------------------|---------------------------------------|--|---|--|---|---|
| | Income Before Income Taxes | Provision For Income Taxes ⁽¹⁾ | Net Income Including Noncontrolling Interests | Less: Income Attributable to Noncontrolling Interests | Net Income Attributable To Colgate-Palmolive Company | Diluted Earnings Per Share ⁽²⁾ |
| As Reported GAAP | \$ 1,636 | \$ 394 | \$ 1,242 | \$ 80 | \$ 1,162 | \$ 1.38 |
| 2022 Global Productivity Initiative | 90 | 19 | 71 | 1 | 70 | 0.08 |
| Non-GAAP | <u>\$ 1,726</u> | <u>\$ 413</u> | <u>\$ 1,313</u> | <u>\$ 81</u> | <u>\$ 1,232</u> | <u>\$ 1.46</u> |

⁽¹⁾ The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

⁽²⁾ The impact of non-GAAP adjustments on diluted earnings per share may not necessarily equal the difference between "GAAP" and "non-GAAP" as a result of rounding.

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Restructuring and Related Implementation Charges

On January 27, 2022, the Board approved the 2022 Global Productivity Initiative. The program is intended to reallocate resources towards the Company's strategic priorities and faster growth businesses, drive efficiencies in the Company's operations and streamline the Company's supply chain to reduce structural costs.

Implementation of the 2022 Global Productivity Initiative, which is expected to be substantially completed by mid-year 2024, is estimated to result in cumulative pretax charges, once all phases are approved and implemented, in the range of \$200 to \$240 (\$170 to \$200 aftertax), which is currently estimated to be comprised of the following: employee-related costs, including severance, pension and other termination benefits (80%); asset-related costs, primarily accelerated depreciation and asset write-downs (10%); and other charges (10%), which include contract termination costs, consisting primarily of implementation-related charges resulting directly from exit activities and the implementation of new strategies. It is estimated that approximately 80% to 90% of the charges will result in cash expenditures. Annualized pretax savings are projected to be in the range of \$90 to \$110 (\$70 to \$85 aftertax), once all projects are approved and implemented.

It is expected that the cumulative pretax charges, once all projects are approved and implemented, will relate to initiatives undertaken in North America (5%), Latin America (10%), Europe (45%), Asia Pacific (5%), Africa/Eurasia (10%), Hill's Pet Nutrition (10%) and Corporate (15%).

For the three months ended June 30, 2023, charges resulting from the 2022 Global Productivity Initiative were \$21 pretax (\$16 aftertax). For the three months ended June 30, 2022, charges resulting from the 2022 Global Productivity Initiative were \$8 pretax (\$5 aftertax).

For the six months ended June 30, 2023, charges resulting from the 2022 Global Productivity Initiative are reflected in the income statement as follows:

| | Six Months Ended June 30, | |
|---|----------------------------------|--------------|
| | 2023 | 2022 |
| Selling, general and administrative expenses | \$ 2 | \$ 3 |
| Other (income) expense, net | 21 | 73 |
| Non-service related postretirement costs | 4 | 14 |
| Total 2022 Global Productivity Initiative charges, pretax | <u>\$ 27</u> | <u>\$ 90</u> |
| Total 2022 Global Productivity Initiative charges, aftertax | <u>\$ 21</u> | <u>\$ 70</u> |

Restructuring and related implementation charges in the preceding table were recorded in the Corporate segment as these initiatives are predominantly centrally directed and controlled and are not included in internal measures of segment operating performance.

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Total charges incurred for the 2022 Global Productivity Initiative relate to initiatives undertaken by the following reportable operating segments:

| | Six Months Ended June 30, | | Program-to-date Accumulated Charges |
|----------------------|---------------------------|-------|--|
| | 2023 | 2022 | |
| North America | 14 % | 10 % | 11 % |
| Latin America | 2 % | 17 % | 15 % |
| Europe | 26 % | 16 % | 20 % |
| Asia Pacific | 22 % | 10 % | 11 % |
| Africa/Eurasia | 2 % | 11 % | 9 % |
| Hill's Pet Nutrition | 15 % | 10 % | 12 % |
| Corporate | 19 % | 26 % | 22 % |
| Total | 100 % | 100 % | 100 % |

Since the inception of the 2022 Global Productivity Initiative, the Company has incurred cumulative pretax charges of \$137 (\$108 aftertax) in connection with the implementation of various projects as follows:

| | Cumulative Charges as of June 30, 2023 | |
|--------------------------|---|-----|
| Employee-Related Costs | \$ | 124 |
| Incremental Depreciation | | — |
| Asset Impairments | | 1 |
| Other | | 12 |
| Total | \$ | 137 |

The following table summarizes the activity for the restructuring and related implementation charges discussed above and the related accruals:

| | Six Months Ended June 30, 2023 | | | | | Total |
|------------------------------|--------------------------------|-----------------------------|----------------------|-------|----|-------|
| | Employee-Related Costs | Incremental Depreciation | Asset Impairments | Other | | |
| Balance at December 31, 2022 | \$ 30 | \$ — | \$ 1 | \$ 3 | \$ | 34 |
| Charges | 22 | — | — | 5 | | 27 |
| Cash Payments | (28) | — | — | (7) | | (35) |
| Charges against assets | (4) | — | (1) | — | | (5) |
| Foreign exchange | 6 | — | — | — | | 6 |
| Balance at June 30, 2023 | \$ 26 | \$ — | \$ — | \$ 1 | \$ | 27 |

Employee-Related Costs primarily include severance and other termination benefits and are calculated based on long-standing benefit practices, written severance policies, local statutory requirements and, in certain cases, voluntary termination arrangements. Employee-Related Costs also include pension enhancements of \$4 for the six months ended June 30, 2023, which are reflected as Charges against assets within Employee-Related Costs in the preceding tables as the corresponding balance sheet amounts are reflected as a reduction of pension assets or an increase in pension liabilities.

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Non-GAAP Financial Measures

This Quarterly Report on Form 10-Q discusses certain financial measures on both a GAAP and a non-GAAP basis. The Company uses the non-GAAP financial measures described below internally in its budgeting process, to evaluate segment and overall operating performance and as a factor in determining compensation. The Company believes that these non-GAAP financial measures are useful in evaluating the Company's underlying business performance and trends; however, this information should be considered as supplemental in nature and is not meant to be considered in isolation or as a substitute for the related financial information prepared in accordance with GAAP. In addition, these non-GAAP financial measures may not be the same as similar measures presented by other companies.

Net sales growth (GAAP) and organic sales growth (Net sales growth excluding the impact of foreign exchange, acquisitions and divestments) (non-GAAP) are discussed in this Quarterly Report on Form 10-Q. Management believes the organic sales growth measure provides investors and analysts with useful supplemental information regarding the Company's underlying sales trends by presenting sales growth excluding the external factor of foreign exchange, as well as the impact of acquisitions and divestments, as applicable. A reconciliation of organic sales growth to Net sales growth for the three and six months ended June 30, 2023 is provided below.

Selling, general and administrative expense, Selling, general and administrative expenses as a percentage of Net sales, Other (income) expense, net, Operating profit, Operating profit margin, Non-service related postretirement costs, effective income tax rate, Net income attributable to Colgate-Palmolive Company and Earnings per share on a diluted basis are discussed in this Quarterly Report on Form 10-Q both on a GAAP basis and excluding, as applicable, charges resulting from the ERISA litigation matter, the foreign tax matter, the 2022 Global Productivity Initiative and product recall costs. These non-GAAP financial measures exclude items that, either by their nature or amount, management would not expect to occur as part of the Company's normal business on a regular basis, such as restructuring charges, charges for certain litigation and tax matters, acquisition-related costs, gains and losses from certain divestitures and certain other unusual, non-recurring items. Investors and analysts use these financial measures in assessing the Company's business performance, and management believes that presenting these financial measures on a non-GAAP basis provides them with useful supplemental information to enhance their understanding of the Company's underlying business performance and trends. These non-GAAP financial measures also enhance the ability to compare period-to-period financial results. A reconciliation of each of these non-GAAP financial measures to the most directly comparable GAAP financial measures for the three and six months ended June 30, 2023 and 2022 is presented within the applicable section of Results of Operations.

The following tables provide a quantitative reconciliation of Net sales growth to organic sales growth for the three and six months ended June 30, 2023:

| Three Months Ended June 30, 2023 | Net Sales Growth (GAAP) | Foreign Exchange Impact | Acquisitions and Divestments Impact | Organic Sales Growth (Non-GAAP) |
|---|------------------------------------|--|--|--|
| Oral, Personal and Home Care | | | | |
| North America | 1.5% | (0.5)% | —% | 2.0% |
| Latin America | 15.5% | (0.5)% | —% | 16.0% |
| Europe | 6.0% | 0.5% | —% | 5.5% |
| Asia Pacific | (4.5)% | (5.5)% | —% | 1.0% |
| Africa/Eurasia | 4.5% | (16.0)% | —% | 20.5% |
| Total Oral, Personal and Home Care | 5.5% | (2.0)% | —% | 7.5% |
| Pet Nutrition | 16.0% | (1.5)% | 7.0% | 10.5% |
| Total Company | 7.5% | (2.0)% | 1.5% | 8.0% |

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| Six Months Ended June 30, 2023 | Net Sales Growth (GAAP) | Foreign Exchange Impact | Acquisitions and Divestments Impact | Organic Sales Growth (Non-GAAP) |
|---|------------------------------------|--|--|--|
| Oral, Personal and Home Care | | | | |
| North America | 2.5% | (0.5)% | —% | 3.0% |
| Latin America | 14.0% | (1.0)% | —% | 15.0% |
| Europe | 2.5% | (2.5)% | —% | 5.0% |
| Asia Pacific | (1.5)% | (6.5)% | —% | 5.0% |
| Africa/Eurasia | 6.5% | (12.0)% | —% | 18.5% |
| Total Oral, Personal and Home Care | 5.5% | (2.5)% | —% | 8.0% |
| Pet Nutrition | 19.0% | (1.5)% | 8.5% | 12.0% |
| Total Company | 8.0% | (2.5)% | 1.5% | 9.0% |

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Liquidity and Capital Resources

The Company expects cash flow from operations and debt issuances will be sufficient to meet foreseeable business operating and recurring cash needs (including for debt service, dividends, capital expenditures, share repurchases and acquisitions). The Company believes its strong cash generation and financial position should continue to allow it broad access to global credit and capital markets.

Net cash provided by operations increased 59% to \$1,457 in the first six months of 2023, compared with \$914 in the comparable period of 2022, primarily due to an improvement in working capital, partially offset by lower net income, excluding non-cash items in the period. The Company's working capital was (1.3%) as a percentage of Net sales as of June 30, 2023 as compared to (1.0%) as of June 30, 2022. The Company defines working capital as the difference between current assets (excluding Cash and cash equivalents and marketable securities, the latter of which is reported in Other current assets) and current liabilities (excluding short-term debt).

Investing activities used \$438 of cash in the first six months of 2023, compared with \$482 in the comparable period of 2022.

Capital expenditures were \$347 in the first six months of 2023 compared to \$300 in the comparable period of 2022. Capital expenditures for 2023 are expected to be approximately 4.0% of Net sales. The Company continues to focus its capital spending on projects that are expected to yield high aftertax returns.

Financing activities used \$955 of cash during the first six months of 2023, compared with \$385 used in the comparable period of 2022. This primarily reflects higher repayments of commercial paper compared with the comparable period of 2022 and the principal payment of debt in the first six months of 2023, partially offset by higher debt issuances compared with the comparable period of 2022.

Long-term debt, including the current portion, increased to \$8,970 as of June 30, 2023, as compared to \$8,755 as of December 31, 2022, and total debt was \$8,989 as of June 30, 2023, as compared to \$8,766 as of December 31, 2022.

In March 2023, the Company issued \$500 of three-year Senior Notes at a fixed coupon rate of 4.800%, \$500 of five-year Senior Notes at a fixed coupon rate of 4.600% and \$500 of ten-year Senior Notes at a fixed coupon rate of 4.600%. The Company's debt issuances support the Company's capital structure objectives of funding its business and growth initiatives while minimizing its risk-adjusted cost of capital.

Domestic and foreign commercial paper outstanding was \$1,379 and \$2,143 as of June 30, 2023 and 2022, respectively. The average daily balances outstanding for commercial paper in the first six months of 2023 and 2022 were \$1,915 and \$1,985, respectively. The Company classifies commercial paper and certain current maturities of notes payable as long-term debt when it has the intent and ability to refinance such obligations on a long-term basis, including, if necessary, by utilizing its unused lines of credit (including under the facilities discussed below) or by issuing long-term debt pursuant to an effective shelf registration statement. In November 2022, the Company entered into an amended and restated \$3,000 five-year revolving credit facility with a syndicate of banks for a five-year term expiring November 2027, which replaced, on substantially similar terms, the Company's \$3,000 revolving credit facility that was scheduled to expire in August 2026. Commitment fees related to the credit facility were not material.

Certain of the agreements with respect to the Company's bank borrowings contain financial and other covenants as well as cross-default provisions. Noncompliance with these requirements could ultimately result in the acceleration of amounts owed. The Company is in full compliance with all such requirements and believes the likelihood of noncompliance is remote. Refer to Note 6, Long Term Debt and Credit Facilities to the Consolidated Financial Statements contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 for further information about the Company's long-term debt and credit facilities.

In the first quarter of 2023, the Company increased the quarterly common stock dividend to \$0.48 per share from \$0.47 per share previously, effective in the second quarter of 2023.

Cash and cash equivalents increased \$44 during the first six months of 2023 to \$819 at June 30, 2023, compared to \$775 at December 31, 2022, the majority of which (\$782 and \$735 respectively) was held by the Company's foreign subsidiaries.

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For additional information regarding liquidity and capital resources, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

Goodwill and Intangible Assets

Due primarily to the continued impact of the COVID-19 pandemic on the Filorga skin health business and the impact of significantly higher interest rates, in the fourth quarter of 2022 the Company recorded an impairment charge to adjust the carrying values of the indefinite-lived trademark, customer relationships and goodwill of its Filorga reporting unit to their respective fair values.

Given the inherent uncertainties of estimating the future cash flows, the impact of interest rates and inflation on macroeconomic conditions, actual results may differ from management's current estimates which could potentially result in additional impairment charges in future periods.

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Market Share Information

Management uses market share information as a key indicator to monitor business health and performance. References to market share in this Quarterly Report on Form 10-Q are based on a combination of consumption and market share data provided by third-party vendors, primarily Nielsen, and internal estimates. All market share references represent the percentage of the dollar value of sales of our products, relative to all product sales in the category in the countries in which the Company competes and purchases data (excluding Venezuela from all periods).

Market share data is subject to limitations on the availability of up-to-date information. In particular, market share data is currently not generally available for certain retail channels, such as eCommerce or certain discounters. The Company measures year-to-date market shares from January 1 of the relevant year through the most recent period for which market share data is available, which typically reflects a lag time of one or two months. The Company believes that the third-party vendors we use to provide data are reliable, but we have not verified the accuracy or completeness of the data or any assumptions underlying the data. In addition, market share information calculated by the Company may be different from market share information calculated by other companies due to differences in category definitions, the use of data from different countries, internal estimates and other factors.

Cautionary Statement on Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995 or by the SEC in its rules, regulations and releases that set forth anticipated results based on management's current plans and assumptions. Such statements may relate, for example, to sales or volume growth, net selling price increases, organic sales growth, profit or profit margin levels, earnings per share levels, financial goals, the impact of foreign exchange, the impact of COVID-19, the impact of the war in Ukraine, cost-reduction plans (including the 2022 Global Productivity Initiative), tax rates, interest rates, new product introductions, digital capabilities, commercial investment levels, acquisitions, divestitures, share repurchases or legal or tax proceedings, among other matters. These statements are made on the basis of the Company's views and assumptions as of this time and the Company undertakes no obligation to update these statements whether as a result of new information, future events or otherwise, except as required by law or by the rules and regulations of the SEC. Moreover, the Company does not, nor does any other person, assume responsibility for the accuracy and completeness of those statements. The Company cautions investors that any such forward-looking statements are not guarantees of future performance and that actual events or results may differ materially from those statements. Actual events or results may differ materially because of factors that affect international businesses and global economic conditions, as well as matters specific to the Company and the markets it serves, including the uncertain macroeconomic and political environment in different countries, including as a result of inflation and rising interest rates, and its effect on consumer spending habits, foreign currency rate fluctuations, exchange controls, tariffs, sanctions, price or profit controls, labor relations, changes in foreign or domestic laws, or regulations or their interpretation, political and fiscal developments, including changes in trade, tax and immigration policies, increased competition and evolving competitive practices (including from the growth of eCommerce and the entry of new competitors and business models), the ability to operate and respond effectively during a pandemic, epidemic or widespread public health concern, including COVID-19, the ability to manage disruptions in our global supply chain and/or key office facilities, the ability to manage the availability and cost of raw and packaging materials and logistics costs, the ability to maintain or increase selling prices as needed, changes in the policies of retail trade customers, the emergence of alternative retail channels, the growth of eCommerce and the rapidly changing retail landscape (as consumers increasingly shop online), the ability to develop innovative new products, the ability to continue lowering costs and operate in an agile manner, the ability to maintain the security of our information technology systems from a cyber-security incident or data breach, the ability to address the effects of climate change and achieve our sustainability and social impact goals, the ability to complete acquisitions and divestitures as planned, the ability to successfully integrate acquired businesses, the ability to attract and retain key employees and integrate DE&I initiatives across our organization, the uncertainty of the outcome of legal proceedings, whether or not the Company believes they have merit, and the ability to address uncertain or unfavorable global economic conditions, including inflation, disruptions in the credit markets and tax matters. For information about these and other factors that could impact the Company's business and cause actual results to differ materially from forward-looking statements, refer to the Company's filings with the SEC (including, but not limited to, the information set forth under the captions "Risk Factors" and "Cautionary Statement on Forward-Looking Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 and subsequent filings with the SEC).

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Quantitative and Qualitative Disclosures about Market Risk

There is no material change in the information reported under Part II, Item 7, "Managing Foreign Currency, Interest Rate, Commodity Price and Credit Risk Exposure" contained in our Annual Report on Form 10-K for the year ended December 31, 2022.

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Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company's management, under the supervision and with the participation of the Company's Chairman of the Board, President and Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 30, 2023 (the "Evaluation"). Based upon the Evaluation, the Company's Chairman of the Board, President and Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) are effective.

Changes in Internal Control Over Financial Reporting

The Company is in the process of upgrading its enterprise IT system to SAP S/4 HANA. This change has not had and is not expected to have a material impact on the Company's internal controls over financial reporting.

Except as noted above, there were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For information regarding legal matters, refer to Note 10, Contingencies to the Condensed Consolidated Financial Statements contained in Part I of this Quarterly Report on Form 10-Q, which is incorporated herein by reference.

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in “Risk Factors” in Part 1, Item 1A of the Company’s Annual Report on Form 10-K for the year ended December 31, 2022.

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Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On March 10, 2022, the Board authorized the repurchase of shares of the Company’s common stock having an aggregate purchase price of up to \$5 billion under a new share repurchase program (the “2022 Program”), which replaced a previously authorized share repurchase program. The Board also has authorized share repurchases on an ongoing basis to fulfill certain requirements of the Company’s compensation and benefit programs. The shares are repurchased from time to time in open market or privately negotiated transactions at the Company’s discretion, subject to market conditions, customary blackout periods and other factors.

The following table shows the stock repurchase activity for the three months in the quarter ended June 30, 2023:

| Month | Total Number of Shares Purchased⁽¹⁾ | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs⁽²⁾ | Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs⁽³⁾ (in millions) |
|--------------------------|---|-------------------------------------|---|---|
| April 1 through 30, 2023 | 900,774 | \$ 76.29 | 899,961 | \$ 3,729 |
| May 1 through 31, 2023 | 1,548,760 | \$ 78.95 | 1,546,900 | \$ 3,607 |
| June 1 through 30, 2023 | 2,357,602 | \$ 76.23 | 2,356,800 | \$ 3,427 |
| Total | 4,807,136 | \$ 77.12 | 4,803,661 | |

⁽¹⁾ Includes share repurchases under the 2022 Program and those associated with certain employee elections under the Company’s compensation and benefit programs.

⁽²⁾ The difference between the total number of shares purchased and the total number of shares purchased as part of publicly announced plans or programs is 3,475 shares, which represents shares deemed surrendered to the Company to satisfy certain employee elections under the Company’s compensation and benefit programs.

⁽³⁾ Includes approximate dollar value of shares that were available to be purchased under the publicly announced plans or programs that were in effect as of June 30, 2023.

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Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

(c) Trading Plans

During the three months ended June 30, 2023, no director or officer of the Company adopted or terminated a “Rule 10b5-1 trading arrangement” or “non-Rule 10b5-1 trading arrangement,” as each term is defined in Item 408(a) of Regulation S-K.

COLGATE-PALMOLIVE COMPANY

Item 6. Exhibits

| Exhibit No. | Description |
|--------------------|---|
| 31-A | Certificate of the Chairman of the Board, President and Chief Executive Officer of Colgate-Palmolive Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.* |
| 31-B | Certificate of the Chief Financial Officer of Colgate-Palmolive Company pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.* |
| 32 | Certificate of the Chairman of the Board, President and Chief Executive Officer and the Chief Financial Officer of Colgate-Palmolive Company pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. § 1350.** |
| 101 | The following materials from Colgate-Palmolive Company's Quarterly Report on Form 10-Q for the period ended June 30, 2023, formatted in Inline eXtensible Business Reporting Language (Inline XBRL): (i) the Condensed Consolidated Statements of Income; (ii) the Condensed Consolidated Statements of Comprehensive Income; (iii) the Condensed Consolidated Balance Sheets; (iv) the Condensed Consolidated Statements of Cash Flows; (v) Condensed Consolidated Statements of Changes in Shareholders' Equity; and (vi) Notes to Condensed Consolidated Financial Statements. |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). |

* Filed herewith.

** Furnished herewith.

**COLGATE-PALMOLIVE COMPANY
SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COLGATE-PALMOLIVE COMPANY
(Registrant)

Principal Executive Officer:

July 28, 2023

/s/ Noel R. Wallace

Noel R. Wallace
Chairman of the Board, President and
Chief Executive Officer

Principal Financial Officer:

July 28, 2023

/s/ Stanley J. Sutula III

Stanley J. Sutula III
Chief Financial Officer

Principal Accounting Officer:

July 28, 2023

/s/ Gregory O. Malcolm

Gregory O. Malcolm
Executive Vice President and Controller

I, Noel R. Wallace, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Colgate-Palmolive Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 28, 2023

/s/ Noel R. Wallace

Noel R. Wallace
Chairman of the Board, President and
Chief Executive Officer

I, Stanley J. Sutula III, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Colgate-Palmolive Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 28, 2023

/s/ Stanley J. Sutula III

Stanley J. Sutula III
Chief Financial Officer

The undersigned Chairman of the Board, President and Chief Executive Officer and Chief Financial Officer of Colgate-Palmolive Company each certify, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. § 1350, that:

- (1) the Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2023 (the “Report”) which this statement accompanies fully complies with the requirements of Sections 13(a) and 15(d) of the Securities Exchange Act of 1934; and
- (2) information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Colgate-Palmolive Company.

Date: July 28, 2023

/s/ Noel R. Wallace

Noel R. Wallace
Chairman of the Board, President and
Chief Executive Officer

/s/ Stanley J. Sutula III

Stanley J. Sutula III
Chief Financial Officer