# Colgate-Palmolive Company <br> Medium-term Notes - Floating Rate <br> Series C 

We are hereby offering to sell Notes having the terms specified below to you with the assistance of Goldman, Sachs \& Co., acting as agent, at a fixed initial public offering price of $100 \%$ of the Principal Amount.

| Principal Amount: | $\$ 29,162,000$ | Trade Date: October 30, 1998 |
| :--- | :--- | :--- |
| Issue Price: | $100 \%$ | Original Issue Date: November 4, 1998 |
| Initial Interest Rate: | $5.05531 \%$ | Net Proceeds to Issuer: $\$ 28,870,380$ |
| Stated Maturity Date: | November 3, 2078 | Agent's Discount or Commission: $\$ 291,620$ |

Base Rate:

| $[$ |  | $]$ | Certificate of Deposit Rate |
| :--- | :--- | :--- | :--- | :--- |
| $[$ | $]$ | CMT Rate |  |

Interest Rate Reset Dates: February 3, May 3, August 3 and November 3 of each year, commencing on February 3, 1999.
Interest Rate Reset Period: Quarterly
Interest Payment Dates: February 3, May 3, August 3 and November 3 of each year, commencing on February 3, 1999.
Index Maturity: 3 month
Index Currency: US Dollars
Spread (+/-): - 21 basis points (- 0.21\%)
Spread Multiplier: N/A
Maximum Interest Rate: N/A
Minimum Interest Rate: N/A
Day Count Convention:
[ $\quad$ ] 30/360 for the period from $\qquad$ to $\qquad$
[ X ] Actual / 360
for the period from November 4, 1998 to November 3, 2078.
[ ] Actual / Actual for the period from to
Redemption:
[ ] The Notes cannot be redeemed by the Company prior to the Stated Maturity Date.
[ X ]The Notes may be redeemed by the Company prior to the Stated Maturity Date.

The Notes may be redeemed, under the conditions provided in the Prospectus Supplement dated April 1, 1996, on November 3rd of each of the years set forth below, at the amounts set forth below (expressed as percentages of the Principal Amount of the Notes) corresponding to the years set forth below, together with any accrued interest to the Redemption Date.

| Redemption Date |  |
| :--- | :--- |
| ------------ |  |
| November 3, | 2028 |
| November 3, 2029 |  |
| November 3, 2030 |  |
| November 3, 2031 |  |
| November 3, 2032 |  |
| November 3, 2033 |  |
| November 3, 2034 |  |
| November 3, 2035 |  |
| November 3, 2036 |  |

[ ] The Notes cannot be repaid at the option of the holder thereof prior to the Stated Maturity Date.
[ X ] The Notes can be repaid at the option of the holder thereof prior to the Stated Maturity.

The holder of the Notes may elect to cause the Company to repurchase the Notes, under the conditions provided in the Prospectus Supplement dated April 1, 1996, on November 3rd of each of the years set forth below, at the amounts set forth below (expressed as percentages of the Principal Amount of the Notes) corresponding to the years set forth below, together with any accrued interest to the Repurchase Date.

[ ] Other provisions:

## Use of Proceeds:

The net proceeds from the sale of the Notes will be used by the company to retire commercial paper which was issued by the Company for general corporate purposes and working capital. As of October 30 1998, the Company's outstanding commercial paper had a weighted average interest rate of $5.2904 \%$ with maturities ranging from 3 to 89 days.

