Segment Information (Recast)

(Dollars in Millions) (Unaudited)

	7	Years Er	ded December 31	,	
	2023		2022	2021	
Net Sales					
Oral, Personal and Home Care					
North America ⁽¹⁾	\$ 4,091	\$	4,002	\$	3,947
Latin America	4,640		3,982		3,663
Europe	2,571		2,362		2,588
Asia Pacific	2,782		2,826		2,867
Africa/Eurasia	1,083		1,082		1,045
Total Oral, Personal and Home Care	15,167		14,254		14,110
Pet Nutrition ⁽²⁾	4,290		3,713		3,311
Total Net Sales	\$ 19,457	\$	17,967	\$	17,421

- (1) Net sales in the U.S. for Oral, Personal and Home Care were \$3,625, \$3,511 and \$3,391 in 2023, 2022 and 2021, respectively.
- (2) Net sales in the U.S. for Pet Nutrition were \$2,918, \$2,432 and \$2,018 in 2023, 2022 and 2021, respectively.

		Years End	ed December 3	1,	
	2023		2022		2021
Operating Profit					
Oral, Personal and Home Care					
North America	\$ 871	\$	741	\$	739
Latin America	1,417		1,108		1,012
Europe	573		534		697
Asia Pacific	767		737		844
Africa/Eurasia	 254		228		203
Total Oral, Personal and Home Care	3,882		3,348		3,495
Pet Nutrition	806		850		901
Corporate	 (704)		(1,305)		(1,064)
Total Operating Profit	\$ 3,984	\$	2,893	\$	3,332

Segment Information (Recast)

(Dollars in Millions) (Unaudited)

	2023		Years Ended Decem 2022	ber 31	,	2021
Capital expenditures Oral, Personal and Home Care						
North America	\$	46	\$	66	\$	88
Latin America		146		121		118
Europe		44		31		43
Asia Pacific		65		60		50
Africa/Eurasia		10		30		33
Total Oral, Personal and Home Care		311		308		332
Pet Nutrition		301		297		147
Corporate		93		91		88
Total Capital expenditures	\$	705	\$	696	\$	567
			Years Ended Decem	ber 31	,	
	2023		Years Ended Decem 2022	ber 31	,	2021
Depreciation and amortization Oral, Personal and Home Care	2023			ber 31	,	2021
Oral, Personal and Home Care			2022			
Oral, Personal and Home Care North America	2023	116	2022	128	\$	127
Oral, Personal and Home Care North America Latin America		116 98	2022	128 93		127 88
Oral, Personal and Home Care North America Latin America Europe		116 98 65	2022	128 93 68		127 88 75
Oral, Personal and Home Care North America Latin America		116 98	2022	128 93		127 88
Oral, Personal and Home Care North America Latin America Europe Asia Pacific		116 98 65 84	\$	128 93 68 89		127 88 75 96
Oral, Personal and Home Care North America Latin America Europe Asia Pacific Africa/Eurasia		116 98 65 84 9	\$	128 93 68 89 9		127 88 75 96
Oral, Personal and Home Care North America Latin America Europe Asia Pacific Africa/Eurasia Total Oral, Personal and Home Care		116 98 65 84 9	\$	128 93 68 89 9		127 88 75 96 9

Segment Information (Recast)

(Dollars in Millions) (Unaudited)

Years Ended December 31,

	2023	2022	2021
Identifiable assets			
Oral, Personal and Home Care			
North America	\$ 4,616	\$ 4,727	\$ 5,612
Latin America	2,987	2,603	2,369
Europe	2,850	2,742	2,878
Asia Pacific	2,071	2,085	2,161
Africa/Eurasia	698	 694	 599
Total Oral, Personal and Home Care	13,222	12,851	13,619
Pet Nutrition	3,084	2,804	1,342
Corporate ⁽¹⁾	 87	76	79
Total Identifiable assets	\$ 16,393	\$ 15,731	\$ 15,040

⁽¹⁾ In 2023, Corporate identifiable assets primarily consisted of investments in equity securities (98%). In 2022, Corporate identifiable assets primarily consisted of investments in equity securities (95%). In 2021, Corporate identifiable assets primarily consisted of investments in equity securities (87%) and derivative instruments (10%).

Segment Information (Recast)

(Dollars in Millions) (Unaudited)

	Three Months	Ended	June 30, 2023	Six Months E	Ended June 30, 2023		
Net Sales	 2024		2023	 2024		2023	
Oral, Personal and Home Care							
,							
North America	\$ 1,037	\$	1,019	\$ 2,073	\$	2,019	
Latin America	1,267		1,178	2,520		2,253	
Europe	685		637	1,358		1,245	
Asia Pacific	682		664	1,408		1,402	
Africa/Eurasia	273		268	549		556	
Total Oral, Personal and Home							
Care	3,944		3,766	7,908		7,475	
Pet Nutrition	1,114		1,056	2,216		2,117	
	·		<u> </u>				
Total Net Sales	\$ 5,058	\$	4,822	\$ 10,124	\$	9,592	
	Three Months	Ended	June 30,	Six Months E	Ended June 30,		
	 2024		2023	2024		2023	
Operating Profit							
Oral, Personal and Home Care							
North America	\$ 213	\$	222	\$ 427	\$	413	
Latin America	417		363	822		678	
Europe	169		139	321		257	
Asia Pacific	195		169	402		371	
Africa/Eurasia	 64		62	 130		130	
Total Oral, Personal and Home							
Care	1,058		955	2,102		1,849	
Pet Nutrition	235		191	433		374	
Corporate	(201)		(172)	 (397)		(340)	
Total Operating Profit	\$ 1,092	\$	974	\$ 2,139	\$	1,883	

Note: Table may not sum due to rounding.

Segment Information (Recast)

(Dollars in Millions) (Unaudited)

	Three Months Ended March 31,					
		2024		2023		
Net Sales						
Oral, Personal and Home Care						
North America	\$	1,035	\$	999		
Latin America		1,253		1,075		
Europe		673		609		
Asia Pacific		727		738		
Africa/Eurasia		276		288		
Total Oral, Personal and Home Care		3,963		3,709		
Pet Nutrition		1,102		1,061		
Total Net Sales	\$	5,065	\$	4,770		
Note: Table may not sum due to rounding.						
		Three Months I 2024	Ended March 31, 2023			
Operating Profit				4043		
Oral, Personal and Home Care				2023		
				2023		
North America	\$	214	\$	191		
	\$	214 405	\$			
North America	\$		\$	191		
North America Latin America	\$	405	\$	191 315		
North America Latin America Europe	\$	405 153	\$	191 315 118		
North America Latin America Europe Asia Pacific	\$	405 153 207	\$	191 315 118 202		
North America Latin America Europe Asia Pacific Africa/Eurasia	\$	405 153 207 66	\$	191 315 118 202 68		
North America Latin America Europe Asia Pacific Africa/Eurasia Total Oral, Personal and Home Care	\$	405 153 207 66 1,044	\$	191 315 118 202 68		

Note: Table may not sum due to rounding.

Segment Information (Recast)

(Dollars in Millions) (Unaudited)

	Three Months Ended December 31, 2023				
Net Sales					
Oral, Personal and Home Care					
North America	\$	1,047			
Latin America		1,192			
Europe		637			
Asia Pacific		698			
Africa/Eurasia		262			
Total Oral, Personal and Home Care		3,836			
Pet Nutrition		1,114			
Total Net Sales	\$	4,950			
Operating Profit Oral, Personal and Home Care		2023			
Orai, Personal and Home Care					
North America	\$	231			
Latin America		366			
Europe		151			
Asia Pacific		203			
Africa/Eurasia		59			
Total Oral, Personal and Home Care		1,010			
Pet Nutrition		231			
Corporate		(169)			
Total Operating Profit	\$	1,072			

Geographic Sales Analysis Percentage Changes - For the Twelve Months Ended December 31, 2023 vs. 2022

Recast	Total	North	Latin	_	4 · D ·c	Africa/	СР	1.000	Emerging	Developed
	Company	America	America	Europe	Asia Pacific	Eurasia	Products	Hill's	Markets ⁽¹⁾	Markets
Reported Sales Change	8.3%	2.2%	16.5%	8.9%	-1.6%	0.1%	6.4%	15.5%	8.2%	8.4%
Organic Sales Change	8.4%	2.4%	15.4%	6.3%	2.3%	17.3%	7.8%	10.6%	11.0%	6.3%
As Reported Volume	-0.3%	-4.8%	2.6%	-3.9%	-3.6%	4.2%	-1.7%	4.9%	0.1%	-0.6%
Organic Volume	-1.4%	-4.8%	2.6%	-3.9%	-3.6%	4.2%	-1.7%	-0.5%	0.1%	-2.7%
Pricing	9.8%	7.2%	12.9%	10.2%	5.8%	13.1%	9.5%	11.1%	10.9%	8.9%
Foreign Exchange	-1.2%	-0.2%	1.1%	2.6%	-3.8%	-17.2%	-1.4%	-0.5%	-2.8%	0.1%
Acquisitions ⁽²⁾	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.4%	0.0%	2.0%

Geographic Sales Analysis Percentage Changes - For the Three Months Ended March 31, 2024 vs. 2023

Recast	Total Company	North America	Latin America	Europe	Asia Pacific	Africa/ Eurasia	CP Products	Hill's	Emerging Markets ⁽¹⁾	Developed Markets
Reported Sales Change	6.2%	3.6%	16.5%	10.6%	-1.5%	-4.5%	6.8%	3.9%	7.5%	5.1%
, ,	0.2 /0							3.970		-
Organic Sales Change	9.8%	3.5%	25.9%	8.2%	1.5%	16.2%	11.4%	4.2%	15.7%	4.9%
As Reported Volume	1.3%	2.3%	6.2%	4.0%	-2.9%	3.9%	2.8%	-3.9%	2.2%	0.6%
Organic Volume	1.3%	2.3%	6.2%	4.0%	-2.9%	3.9%	2.8%	-3.9%	2.2%	0.6%
Pricing	8.5%	1.3%	19.7%	4.2%	4.4%	12.2%	8.6%	8.2%	13.5%	4.3%
Foreign Exchange	-3.6%	0.0%	-9.4%	2.4%	-3.0%	-20.7%	-4.5%	-0.3%	-8.1%	0.2%

Geographic Sales Analysis Percentage Changes - For the Three Months Ended June 30, 2024 vs. 2023

Recast	Total	North	Latin			Africa/	СР		Emerging	Developed
recust	Company	America	America	Europe	Asia Pacific	Eurasia	Products	Hill's	Markets ⁽¹⁾	Markets
Reported Sales Change	4.9%	1.8%	7.6%	7.5%	2.6%	2.2%	4.7%	5.5%	5.9%	4.0%
Organic Sales Change	9.0%	1.9%	18.8%	7.7%	5.1%	16.4%	9.8%	6.1%	14.6%	4.5%
As Reported Volume	4.7%	5.0%	5.5%	6.6%	3.4%	8.4%	5.4%	2.5%	5.6%	4.0%
Organic Volume	4.7%	5.0%	5.5%	6.6%	3.4%	8.4%	5.4%	2.5%	5.6%	4.0%
Pricing	4.2%	-3.0%	13.3%	1.1%	1.7%	8.0%	4.4%	3.7%	9.0%	0.4%
Foreign Exchange	-4.1%	-0.1%	-11.2%	-0.2%	-2.5%	-14.3%	-5.0%	-0.7%	-8.6%	-0.4%

Geographic Sales Analysis Percentage Changes - For the Six Months Ended June 30, 2024 vs. 2023

Recast	Total	North	Latin			Africa/	CP		Emerging	Developed
Necasi	Company	America	America	Europe	Asia Pacific	Eurasia	Products	Hill's	Markets ⁽¹⁾	Markets
Reported Sales Change	5.5%	2.7%	11.8%	9.0%	0.4%	-1.3%	5.8%	4.7%	6.7%	4.6%
Organic Sales Change	9.4%	2.7%	22.2%	8.0%	3.2%	16.3%	10.6%	5.2%	15.1%	4.7%
As Reported Volume	3.0%	3.6%	5.8%	5.4%	0.1%	6.1%	4.1%	-0.7%	3.9%	2.3%
Organic Volume	3.0%	3.6%	5.8%	5.4%	0.1%	6.1%	4.1%	-0.7%	3.9%	2.3%
Pricing	6.3%	-0.9%	16.4%	2.6%	3.1%	10.2%	6.5%	5.9%	11.3%	2.3%
Foreign Exchange	-3.8%	0.0%	-10.4%	1.1%	-2.7%	-17.6%	-4.8%	-0.5%	-8.4%	-0.1%

Tables may not sum due to rounding.

⁽¹⁾ Emerging Markets include Latin America, Asia (excluding Japan), Africa/Eurasia and Central Europe.

⁽²⁾ The impact of the previously disclosed acquisitions of pet food businesses on as reported volume.