## Colgate-Palmolive Company

Medium-term Notes - Fixed Rate

## Series B



Stated Maturity Date: April 15, 2011
Interest Payment Dates: Semiannually
Day Count Convention:
[ X ] 30/360 for the period from April 15, 1996 to April 15, 2011
[ ] Actual / 360 for the period from to to $\qquad$
[ ] Actual / Actual for the period from to $\qquad$

Redemption:
[ ] The Notes cannot be redeemed prior to the Stated Maturity Date, except as set forth in the Prospectus.
[ X ] The Notes may be redeemed prior to the Stated Maturity Date. Initial Redemption Date: April 15, 1997 (See "Other Provisions--Optional Redemption" below).

Initial Redemption Percentage: 100\%
Annual Redemption Percentage Reduction: N/A \% until
Redemption Percentage is $100 \%$ of the Principal amount.
Optional Repayment:
[ X ] The Notes cannot be repaid prior to the Stated Maturity Date, except as set forth in the Prospectus.
[ ] The Notes can be repaid prior to the Stated Maturity Date at Optional Repayment Date(s):

Repayment Price: \%

Currency:
Specified Currency: US Dollars
(If other than US Dollars, see attached.)
Minimum Denomination: \$1,000
(Applicable only if Specified Currency is other than US Dollars.)

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Original Issue Discount: [ ] [ X ] No
    Total amount of OID:
    Yield to Maturity:
    Initial Accrual Period:
Form: [ X ] Book-entry [ ] Certified
Agent action in the capacity indicated below:
    [ ] Agent Principal [ X ]
If as Principal:
                            [ ] The Notes are being offered at varying prices related to
                        prevailing market prices at the time of resale.
            [ X ] The Notes are being offered at a fixed initial public
                                    offering price of 100% of principal amount.
If as Agent:
    The Notes are being offered at a fixed initial public offering price
                of 100% of principal amount.
[ X ] Other provisions: (see attached)
        Citicorp Securities, Inc.
        X Goldman, Sachs & Co.
            Lazard Freres & Co., LLC
                    Merrill Lynch & Co.
                J.P. Morgan & Co.
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## Interest:

Interest on the Notes will accrue from April 15, 1996 and will be payable in U.S. dollars semi-annually on April 15 and October 15 of each year, commencing October 15, 1996 up to and including the Stated Maturity Date (with respect to the final interest accrual period, interest on the Notes will accrue from and including the preceding Interest Payment Date on October 15, 2010 to but excluding the Stated Maturity Date) or date of earlier redemption (each, an "Interest Payment Date"). Interest will accrue from and including each Interest Payment Date to but excluding the next succeeding Interest Payment Date. In the event an Interest Payment Date falls on a day other than a Business Day, interest will be paid on the next succeeding Business Day and no interest on such payment shall accrue for the period from and after such Interest Payment Date to such next succeeding Business Day. The interest rate on the Notes will be equal to $7.00 \%$ per annum from and including the Original Issue Date up to but excluding April 15, 1997. Thereafter, the interest rate will be subject to adjustment annually on each April 15 in accordance with the following schedule:


## Interest Rate

7.050\% per annum 7.100\% per annum 7.150\% per annum 7.200\% per annum 7.250\% per annum 7.300\% per annum 7.350\% per annum 7.400\% per annum 7.450\% per annum 7.500\% per annum 7.750\% per annum 8.000\% per annum 8.500\% per annum 9.000\% per annum

## Optional Redemption:

The Company may at its option elect to redeem the Notes in whole on April 15, 1997 or on any Interest Payment Date thereafter (each such date, an "Optional Redemption Date") at 100\% of their principal amount plus accrued interest to but excluding the date of redemption (the "Redemption Date"). In the event the Company elects to redeem the Notes, notice will be given to registered holders not more than 60 nor less than 30 days prior to the Redemption Date.

Certain Investment Considerations:

Prospective purchasers of the Notes should be aware that the Notes will pay interest at different fixed rates each year through the Stated Maturity Date unless earlier redeemed by the Company. Prospective purchasers should also be aware that the Company has the option to redeem the Notes on any Optional Redemption Date and will be likely to elect to redeem the Notes in the event prevailing market interest rates are lower than the then-current interest rate on the Notes.

Certain Federal Income Tax Considerations

As discussed in greater detail in the accompanying Prospectus Supplement, because the Notes are redeemable by the Company on the Optional Redemption Dates, under the OID Regulations, the Notes would be treated as maturing on April 15, 1997 and on each successive Optional Redemption Date, and all stated interest on the Notes would constitute "qualified stated interest."

